

UNITED STATES BANKRUPTCY COURT

SOUTHERN DISTRICT OF NEW YORK

Case No. 05-44481

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In the Matter of:

DELPHI CORPORATION, ET AL.,

Debtors.

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U.S. Bankruptcy Court

One Bowling Green

New York, New York

December 1, 2008

10:56 a.m.

B E F O R E:

HON. ROBERT D. DRAIN

U.S. BANKRUPTCY JUDGE

EXPEDITED Motion for Order Authorizing Debtors to Enter Into
(I) Second Amendment to Arrangement With General Motors
Corporation Approved Pursuant to Second DIP Extension Order,
and (II) Partial Temporary Accelerated Payment Agreement With
General Motors Corporation

EXPEDITED Motion for Order (I) Supplementing January 5, 2007
DIP Refinancing Order and Authorizing Debtors to Enter Into and
Implement Accommodation Agreement With Agent and Participating
Lenders, and (II) Authorizing Debtors to (a) Enter Into Related
Documents, and (b) Pay Fees in Connection Therewith

Transcribed By: Esther Accardi

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1 P R O C E E D I N G S

2 THE COURT: Please be seated. Okay. Delphi
3 Corporation.

4 MR. BUTLER: Your Honor, good morning. Jack Butler,
5 Kayalyn Marafioti and Al Hogan here on behalf of Delphi
6 Corporation for the continuation of it's thirty-seventh omnibus
7 hearing. This hearing commenced on November 24th. We disposed
8 with the first three items on the agenda at that time and Your
9 Honor continued items 4 and 5 to today's hearing. So with Your
10 Honor's permission we'll just continue with the agenda.

11 THE COURT: That's fine.

12 MR. BUTLER: Your Honor, the next matter on the
13 agenda is item number 4. This is the GM arrangement second
14 amendment agreement approval motion. This is filed at docket
15 number 14409. No objections have been filed to this matter and
16 it's on the uncontested docket.

17 Your Honor, this is an agreement that -- two
18 agreements. We're asking for approval of two agreements that
19 would provide up to 600 million dollars of additional liquidity
20 to the debtors through the second quarter of 2009.

21 The first of these agreements is an amendment to the
22 existing arrangement between the debtors and GM, pursuant to
23 which GM has extended significant liquidity to the debtors.
24 This is the second amendment to that arrangement that we
25 brought before this Court. The arrangement was originally

1 approved by the Court as part of the second DIP extension order
2 entered on April 30, 2008 at docket number 13489. And, again,
3 a first amendment to the arrangement was approved on September
4 26th at docket number 14289.

5 The second agreement, Your Honor, that is part of
6 this motion, covers a partial temporary acceleration of certain
7 trade payable accounts by GM in early 2009. Your Honor, in
8 terms of the record in this case, we do have thirteen items
9 that are in the exhibit book. They include a declaration of
10 Keith Stipp in support of the arrangement. The court
11 documents concerning the approval of the motion has been
12 approved and the prior arrangements. There are no objections,
13 Your Honor, I'd like to move admission of Exhibits 1 through
14 13.

15 THE COURT: Okay. Any objection to their admission?
16 All right, they're admitted.

17 MR. BUTLER: Your Honor, I don't know whether Your
18 Honor had any questions of Mr. Stipp in connection with his
19 declaration?

20 THE COURT: No, I don't.

21 MR. BUTLER: Your Honor, in terms of the merits of
22 the relief that's requested, I'm going to rely on the papers
23 that we had submitted in connection with these two matters. I
24 would point out to Your Honor, if Your Honor approves this,
25 that one of the conditions for this becoming effective would be

1 GM's satisfaction with the outcome of the accommodation
2 agreement hearing. GM has approved the accommodation agreement
3 as it was posted on November 26th. But they will not deliver
4 their signatures pages and close this agreement until they're
5 satisfied that the accommodation agreement, if approved by Your
6 Honor, is in the form that they have approved.

7 THE COURT: Okay. But that's the only way that this
8 motion is contingent upon the other motion?

9 MR. BUTLER: That is correct, Your Honor.

10 THE COURT: Okay. Does anyone have anything to say
11 in connection with this motion, the GM motion? All right. And
12 do you have anything more to say on it?

13 MR. BUTLER: I have nothing else, Your Honor.

14 THE COURT: In light of the averments in the motion
15 and its supporting declaration, as well as the absence of any
16 objection to the relief sought in the motion, then my
17 conclusion that the debtor has set forth good business reasons
18 for entry into this agreement with GM, I'll approve the motion.

19 MR. BUTLER: Thank you, Your Honor.

20 Your Honor, the other matter on the docket today is
21 on a contested docket. It is the debtors' accommodation
22 motion, filed at docket number 14408.

23 There are five objectors that are before the Court
24 today intending to pursue objections. They are the Tranche C
25 Collective objections, Mr. Kirpalani is here in Court. For

1 Greywolf Capital -- their original docket number was 14459 and
2 they have submitted a supplemental objection as well over the
3 weekend. Greywolf Capital Management, LP, at docket number
4 14460 is represented by Mr. Sussman. M.D. Sass Re/Enterprise
5 Portfolio Company, LP at docket number 14464 is represented by
6 Mr. Silverman. Calyon New York Branch at docket number 14467
7 is represented by Ms. Elkin. And, finally, there is an A & B
8 lender group represented by Mr. Neier, and they're objection is
9 at docket number 14472.

10 Your Honor, since last week, last Monday, we have
11 done what we have indicated to the Court we would do, which is
12 continue discussions between the Tranche A and B lenders and
13 GM, and the company, and the administrative agent, sorting out
14 what modifications ought to be made to the accommodation
15 agreement in order to have support from those groups. That
16 form of accommodation agreement was filed on November 26th.
17 The parties had until this morning at 9 a.m. to reaffirm their
18 position with respect to the administrative agent. The debtors
19 were advised, immediately prior to the commencement of this
20 hearing, that 68.37 percent, more than two-thirds of the
21 Tranche A and B lenders, have both submitted signature pages
22 and reaffirmed those signature pages, based on the
23 accommodation agreement that was filed on November 26th on
24 Interlink with the banks and filed here in the Bankruptcy Court
25 that evening.

1 Your Honor, I also understand that certain of the
2 objectors that were in either the Tranche A/B objector group or
3 in the Tranche C objector group have, in fact, submitted
4 signature pages and reaffirmations indicating their support of
5 the agreement. I'll not name them on the record. I don't
6 think it's -- I just indicate that to Your Honor. There are
7 remaining members of those two groups that are pursuing their
8 objections today. And, therefore, I don't think that a change
9 is the ability of those groups to move forward. They're just
10 moving forward with slightly fewer members as we sit here
11 today.

12 Your Honor, because this is a contested matter and
13 based on our past practice, I'm going to move to the
14 evidentiary portion of the hearing and reserve comments until
15 later unless the Court has any questions.

16 THE COURT: No, that's fine.

17 MR. BUTLER: Your Honor, normally what we would do is
18 deal with the revised -- the joint exhibit list index. I'll
19 address that now. I don't believe there are any objections to
20 it. There are 129 exhibits that are part of the joint exhibit
21 list. They include Mr. Sheehan's original and supplemental
22 declarations, the accommodation agreement documents, various
23 presentations to Delphi's board of directors and statutory
24 committees, documents related to the commodity financial
25 hedging agreements between the debtors -- the debtors have,

1 certain SEC filings and agreements with General Motors, and
2 various court documents that apply to the debtor-in-possession
3 facility. We also have noted, as Exhibit 56, Mr. Sheehan's
4 deposition transcript, which has been submitted. There is a
5 series of designations that have been designated by the
6 objectors. And demonstrative exhibits from both parties as
7 well as additional designations and supplemental exhibits that
8 were designated over the last week since the past hearing.

9 Your Honor, I believe there are no objections to
10 those. Obviously, the demonstratives and the presentations to
11 committees and so forth come in as they have before, not for
12 the truth asserted in those, but rather as evidence of what was
13 presented at that time.

14 THE COURT: Okay. Does anyone have any objection to
15 the admission of those exhibits?

16 MR. KIRPALANI: No, Your Honor.

17 THE COURT: All right. I'll admit them in.
18 (Debtors' Exhibit 1 through 130 were hereby received into
19 evidence, as of this date.)

20 MR. BUTLER: Your Honor, then the only witness --
21 there are no declarations from any of the objectors. The only
22 declaration is that of Mr. Sheehan, the company's chief
23 financial officer. His declaration's Exhibit Number 1, is his
24 original declaration dated November 11, 2008. And Exhibit 111
25 is his supplemental declaration dated November 30, 2008. And,

1 Your Honor, I'd move -- those have been admitted, but subject
2 to cross examination any questions Your Honor may have. So I'd
3 make Mr. Sheehan available for any cross examination.

4 THE COURT: Okay. Does anyone want to cross examine
5 Mr. Sheehan?

6 MR. WERDER: Yes, Your Honor. Rick Werder from Quinn
7 Emanuel for the Tranche C Collective.

8 THE COURT: Okay. Why don't you take a seat up here,
9 Mr. Sheehan.

10 MR. KIRPALANI: Your Honor, can I also just clarify
11 one thing? It's Susheel Kirpalani from Quinn Emanuel for the
12 record.

13 Pursuant to discussions with Mr. Hogan, dating back
14 over a week ago, we reserve the right to call one or two
15 rebuttal witnesses to the extent that it is necessary following
16 cross examination, based on deposition testimony that we have,
17 Your Honor.

18 THE COURT: Okay.

19 (Witness is sworn)

20 THE COURT: For the record, would you spell your name?

21 THE WITNESS: John, J-O-H-N, Sheehan, S-H-E-E-H-A-N.

22 THE COURT: You can go ahead.

23 MR. WERDER: Thank you, Your Honor.

24 DIRECT EXAMINATION

25 BY MR. WERDER:

1 Q. Good morning, Mr. Sheehan. Good to see you again.

2 A. Good morning.

3 Q. How are you today?

4 A. Very good, thanks.

5 Q. This hearing was originally scheduled for last Monday, was
6 it not?

7 A. Yes, it was.

8 Q. And it was postponed because General Motors asked Delphi
9 to reconsider certain provisions of the accommodation
10 agreement, correct?

11 A. Yes, sir.

12 Q. When did GM request that postponement?

13 A. Over the course of the weekend, prior to last Monday.

14 Q. And at the time that GM requested the postponement, had it
15 received the debtor projections that you and your counsel
16 delivered to us at the start of your deposition on November
17 23rd?

18 A. Yes, sir.

19 Q. And what did those projections show with respect to when
20 GM would be required to start funding its commitments under the
21 then existing language of the accommodation agreement?

22 A. I don't have it in front of me, but I believe it may have
23 required as early as December of 2008.

24 Q. I think there's a set of exhibits behind you. Can you see
25 if you can find Exhibit 97?

1 (Pause)

2 Q. Do you have that exhibit now?

3 A. Yes, I do.

4 Q. And can you identify that as the set of projections that
5 were prepared over the weekend of November 23rd and 24th and
6 delivered to the objectors at the start of your deposition on
7 the 24th?

8 A. Yes, sir. Although, I think the deposition was on the
9 23rd.

10 Q. Oh, correct. It was the 22nd and the 23rd, you're
11 absolutely right. It was Sunday the 23rd that you were
12 deposed, correct?

13 A. Yes, sir.

14 Q. And these are the projections that GM had access to over
15 the weekend when it advised you that it wanted to reopen
16 discussions of the accommodation agreement?

17 A. Yes, sir.

18 Q. And if we look at the page that -- the first page of data,
19 there are three columns there, you see that?

20 A. Yes, sir.

21 Q. And talking about the middle column which is labeled
22 accommodation model, is that the November 17, 2008
23 accommodation model prepared by the debtors?

24 A. Yes, sir.

25 Q. And that was the model that was being used prior to the --

1 prior to some revisions that were done over the weekend of the
2 22nd and 23rd, correct?

3 A. Yes, sir.

4 Q. And does the first column reflect the changes to the
5 projections that were made over the weekend of 22nd and 23rd?

6 A. It represents a reforecasting that we did that weekend,
7 yes.

8 Q. And just focusing on a few of the lines of the exhibit,
9 the reforecasting indicated -- does it indicate a change in
10 October opening cash?

11 A. Yes, sir.

12 Q. Does it also indicate a change in the cash required by the
13 debtors' operations during October of 2008?

14 A. Yes, sir.

15 Q. And it indicates several other changes from the original
16 model that was used on November 17th, as well, does it not?

17 A. Yes, sir.

18 Q. And the net result of the changes is to significantly
19 increase the cash outflows during October of 2008, correct?

20 A. It increases the cash flows by 108 of eighty-five million
21 dollars.

22 Q. And the result of all the changes that occurred between
23 November 17th and November 23rd was that October closing cash
24 and November opening cash dropped by 230 million dollars,
25 correct?

1 A. Yes, sir.

2 Q. And if we look down to December, December has a line that
3 is labeled GM draw, do you see that?

4 A. Yes, sir.

5 Q. And the GM draw, is that a draw under the 300 million
6 dollar facility that was just presented to the Court and
7 approved in Mr. Butler's presentation?

8 A. Yes, sir. I believe that there's an existing facility in
9 place. The facility that was just approved by the Court is the
10 one for January 1 through June 30th of 2009. But there is a
11 similar facility that's in place in December -- today and
12 through December 31.

13 Q. Regardless of which facility it's under they're both 300
14 million dollar facilities, correct?

15 A. Yes, sir. I was just trying to be --

16 Q. Okay. And the original model that was presented on
17 November 17th showed no draw on that facility in December of
18 2008, correct?

19 A. Yes, sir.

20 Q. And the projections that were prepared approximately a
21 week later showed a requirement of approximately 102 million
22 dollars in December of '08 from General Motors, did it not?

23 A. Yes, sir.

24 Q. When GM received this revised set of projections showing a
25 requirement for funding from GM of 102 million in December of

1 2008, did they raise issues with you concerning that
2 projection?

3 A. Yes, sir.

4 Q. And in particular, did they raise issues concerning the
5 aspect of the projection that indicated that their funding
6 obligation would kick in in December of 2008?

7 A. Yes, sir.

8 Q. Were there concerns raised in those discussions concerning
9 GM's ability to provide that funding at that time?

10 A. General Motors indicated to us that they were concerned
11 about -- given the state of the industry and all that was going
12 on that Delphi needed to be preserving all of the liquidity it
13 possibly could and to be delaying the use of their facility as
14 long as possible, yes.

15 Q. And in connection with that indication from GM were there
16 issues discussed concerning GM's own liquidity and GM's ability
17 or willingness to provide that funding on that schedule?

18 A. GM pointed out to us that their own liquidity issues were
19 well publicized in the public.

20 Q. And so GM's liquidity issues were raised as a concern with
21 respect to this revised forecast for November 23rd, were they
22 not?

23 A. It was one aspect of the discussions, yes.

24 Q. And there was an issue that was raised concerning whether
25 or not GM would, in fact, have available the liquidity to

1 provide that 102 million dollars that was projected to be
2 needed in December of 2008, correct?

3 A. GM indicated to us that their own liquidity planning had
4 not contemplated providing this liquidity to us in December.

5 Q. And did they also indicate in addition to the fact that
6 their planning had not contemplated it, that their liquidity
7 position did not permit it, or that it would be problematic to
8 their liquidity position to provide it?

9 A. I would agree with your second statement that it would be
10 problematic.

11 Q. At the very least they indicated that it would be
12 problematic for them to provide 102 million dollars of funding
13 under the agreement in December of 2008, correct?

14 A. I think that's consistent with the fact that their
15 statement to me that their, General Motors' liquidity --
16 current liquidity issues are well publicized.

17 Q. And the agreement that you were discussing with them at
18 the same time that you were discussing the accommodation
19 agreement, calls for them to provide 300 million of liquidity,
20 does it not?

21 A. I'm sorry, I didn't understand that question.

22 Q. You have an agreement with GM that you were discussing at
23 the same time that you were discussing the accommodation
24 agreement that calls for GM to provide 300 million dollars --
25 up to 300 million dollars of liquidity, correct?

1 A. Yes, sir.

2 Q. And your current projections based upon the amended or
3 revised accommodation agreement show the first payment being
4 made -- projected to be made under that facility in February of
5 2009, correct?

6 A. Yes, sir.

7 Q. And that's eight-five million dollars that's projected to
8 be drawn under the GM facility in February of '09, correct?

9 A. It's approximately that. I don't have it in front of me,
10 but it's in that ballpark.

11 Q. And there's another 105 million projected to be drawn,
12 approximately, in March of '09, correct?

13 A. Yes, sir.

14 Q. So that by March 31st of 2009 your current projections
15 call for you to be drawing approximately 190 million dollars
16 under the GM 300 million dollar facility, correct?

17 A. Yes, sir.

18 Q. Is Delphi, as a result of its negotiations with General
19 Motors, is Delphi getting any collateral or security to secure
20 GM's obligation to provide that 300 million dollars of
21 liquidity?

22 A. No, sir.

23 Q. And can you tell us -- can you tell the Court what due
24 diligence Delphi has performed to verify that GM's liquidity
25 position which was problematic as to 102 million dollars in

1 December of 2008 will, in fact, allow it to provide that 190
2 million dollars of liquidity by the end of the first quarter of
3 2009?

4 A. Make that General Motors is -- through our discussions
5 with General Motors, we understand that they are taking all
6 actions that they can to preserve liquidity. I think that it's
7 been well documented in the public that those actions include
8 discussions in Washington. And we have -- we understand that
9 they are working to preserve liquidity and to honor the
10 obligations that they have to all parties, including Delphi.

11 Q. Was there any formal due diligence effort that was
12 commenced by Delphi on GM in connection with assuring Delphi
13 and its stakeholders that the 300 million dollars would, in
14 fact, be available?

15 A. Nothing specific, no.

16 Q. Okay. Let me ask you if you could get in front of you
17 Exhibit 111, which is your revised declaration.

18 (Pause)

19 Q. I should say your supplemental declaration, not your
20 revised declaration. Do you have that?

21 A. Yes, sir.

22 Q. And the copy that we received had an electronic signature
23 and it's dated November 30th of 2008. When did you, in fact,
24 sign off on this declaration?

25 A. Yesterday afternoon.

1 Q. Okay. If I could direct your attention to paragraph 11 of
2 the supplemental declaration. And paragraph 11 says, among
3 other things, and it describes the signature pages and your
4 procedures with respect to that. But it says that the -- in
5 about the middle of the paragraph it has a phrase "the changes
6 were less favorable to the lenders than the accommodation
7 agreement as it previously existed," do you see that?

8 A. Yes, sir.

9 Q. And that's a true statement, is it not?

10 A. Yes, sir.

11 Q. The accommodation agreement that's currently being
12 proposed is less favorable to the lenders than the
13 accommodation agreement that was tentatively before the Court
14 last week, correct?

15 A. Yes, sir.

16 Q. And among other things -- and it's less favorable to the
17 Tranche C lenders, who are my clients, is it not?

18 A. I don't know that I distinguish between one category of
19 lenders versus another.

20 Q. Well, you had some negotiations with the Tranche C -- with
21 representatives of the Tranche C lenders in the weeks leading
22 up to this hearing, did you not?

23 A. Yes, sir.

24 Q. And you understood that one of the things that the Tranche
25 C lenders wanted to see happen was to have the Tranche A and

1 Tranche B paid down to the maximum extent possible, correct?

2 A. Yes, sir.

3 Q. And, in fact, under the amended -- the revised
4 accommodation agreement that's presently before the Court, the
5 Tranche A and the Tranche B balances remain at higher levels
6 than they would have remained under the agreement that was
7 tentatively before the Court last week, correct?

8 A. Yes, sir.

9 Q. Have you calculated what the difference is in terms of the
10 amount of the A and B balances that remains outstanding?

11 A. Upon the effectiveness of the accommodation agreement?

12 Q. Well, upon the effectiveness or -- let's say at December
13 31st of 2008, it's true, is it not, that under the old model
14 there would have been 716 million dollars of Tranche A and
15 Tranche B loans outstanding -- loan balance outstanding as of
16 December 31st, correct?

17 A. Yes, sir.

18 Q. And under the new model you leave 877 million dollars of
19 Tranche A and Tranche B outstanding, correct?

20 A. Yes, sir.

21 Q. And that's a difference of 161 million dollars, right?

22 A. Yes, sir.

23 Q. And looking at March 31st of 2009 under the old model
24 there would have been 716 million dollars of Tranche A and
25 Tranche B outstanding, correct?

1 A. Yes, sir.

2 Q. And under the new model there's a 837 million dollars of
3 Tranche A and Tranche B, correct?

4 A. Yes, sir.

5 Q. For a difference of a 121 million dollars?

6 A. Yes, sir.

7 Q. And it's true, is it not, that under the forecast that
8 reflects the revised accommodation agreement, more available
9 cash of the debtors is used for purposes other than paying down
10 the DIP facility?

11 A. Yes, sir.

12 Q. And it's true, is it not, that the ending cash -- the
13 ending cash on hand is projected to be the same -- or
14 approximately the same, under, both the old model accommodation
15 agreement and the new model accommodation agreement, that's a
16 true statement, is it not?

17 A. Yes, sir.

18 Q. And do you know offhand what the ending cash is projected
19 to be at March 31st under the new model?

20 A. It's approximately twenty-five million dollars, in that
21 vicinity.

22 Q. As of March 31st?

23 A. Yes, sir.

24 Q. Okay. There are other provisions -- in addition to not
25 paying down the DIP loan as quickly as it would have been paid

1 down, there are other provisions of the accommodation agreement
2 that the Tranche C lenders have objected to that have not been
3 changed in the revised agreement, correct?

4 A. Yes, sir.

5 Q. And that would include the provisions of the agreement
6 that relate to the priming of certain presently unsecured
7 hedging obligations of Delphi, right?

8 MR. BUTLER: Objection, requires a legal conclusion.

9 A. Well --

10 MR. WERDER: I'll withdraw the "presently unsecured."

11 Q. It includes the provision that put 200 million dollars of
12 hedging obligations on a pari passu basis with the Tranche A
13 DIP tranche, correct?

14 A. Yes, sir.

15 Q. That provision hasn't been changed from the prior
16 agreement, has it?

17 A. No, sir.

18 Q. All right. Let me just ask you a few questions about the
19 vote. Your supplemental declaration speaks to the voting on
20 the accommodation agreement, does it not?

21 A. Yes, sir.

22 Q. And as of the time that your deposition was taken on the
23 23rd of November, the debtors didn't have a two-thirds vote in
24 favor of the accommodation agreement, did they?

25 A. I don't believe they did, no.

1 Q. Okay. And it was, in fact, approximately sixty-three
2 percent, was it not?

3 A. That's my understanding.

4 Q. All right. And your new declaration I believe indicates
5 that the percentage is 68.2 percent, it sounds like it might
6 have crept up slightly to 68.37 percent this morning, is that
7 correct?

8 A. I'm not aware of that fact, but it may have.

9 Q. Okay. In any event, the percentage that is presently
10 reflected in the vote, is approximately sixty-eight percent,
11 correct?

12 A. Yes, sir.

13 Q. And that includes approximately 77.5 percent of Tranche A?

14 A. I think that's correct.

15 Q. If you could look at paragraph 14 of your declaration?

16 A. Right.

17 Q. It's approximately 77.5 percent of Tranche A, correct?

18 A. Yes, sir.

19 Q. And slightly less than half of Tranche B, 47.8 percent,
20 correct?

21 A. Yes, sir.

22 Q. And 24.3 percent of the Tranche C, right?

23 A. Yes, sir.

24 Q. The Tranche C tranche has overwhelmingly rejected the
25 accommodation agreement, has it not?

1 A. 75.7 percent did not vote in favor it, that's correct.

2 Q. Now --

3 A. Did not submit signature pages, excuse me.

4 Q. Okay. And focusing on the 68.2 percent, do you have at
5 your disposal the -- either the percentage of that or the
6 dollar value of that that was provided by parties -- by lending
7 parties that were also hedging counterparties or affiliates of
8 hedging counterparties?

9 A. I don't have that exactly.

10 Q. You could approximate it, if you could?

11 A. I believe it's approximately thirty-five percent, in that
12 ballpark.

13 Q. Approximately thirty-five percent of the vote in favor of
14 the accommodation agreement was provided by parties who are
15 also either hedging counterparties, who are benefiting from the
16 security that they're getting, or have affiliates who are such
17 hedging counterparties, correct?

18 A. That is my understanding.

19 Q. Okay. Do you have at your disposal the approximate
20 percentage or dollar value of the 68.2 percent that was
21 provided by parties that got some enhanced fee agreements with
22 the debtors beyond the two percent that lenders would get for
23 voting in favor of the agreement?

24 A. I do not.

25 Q. Okay. The new agreement was posted on the Interlinks at

1 approximately 4 o'clock on the Wednesday before Thanksgiving,
2 correct?

3 A. The new account -- the accommodation agreement that's
4 before the Court?

5 Q. That's correct.

6 A. Yes, sir.

7 Q. And there was a reference to a 9 o'clock this morning
8 deadline for reaffirmations of prior votes, and you heard that
9 referenced, correct?

10 A. Yes, sir.

11 Q. There also was a 5 o'clock p.m. deadline on Wednesday for
12 new votes in favor of the accommodation agreement, was there
13 not?

14 A. Yes, sir.

15 Q. Was that deadline extended at all?

16 A. That deadline was extended to Monday morning, today, at 9
17 o'clock.

18 Q. For new votes to come in?

19 A. Yes, sir. Reaffirmation of votes. Both reaffirmation of
20 existing votes as well as new votes.

21 Q. Okay. Well, you got some new votes between the weekend of
22 the 22nd and 23rd and today, correct?

23 A. Yes, sir.

24 Q. When did those new votes come in, do you know?

25 A. I believe that some of the came in prior to Wednesday

1 evening. And some of them came in over the course of the
2 period since Wednesday to today.

3 Q. Okay. I don't want you to identify them at this point,
4 but are you aware of who the additional lenders are that voted
5 in favor of the accommodation agreement, between Wednesday --
6 between the time that the hearing was extended last Monday and
7 today?

8 A. No, I'm not.

9 Q. And did you have any discussions concerning voting with
10 lenders between the time that the hearing was extended last
11 Monday and the 4 o'clock time Wednesday that the new agreement
12 was posted?

13 A. I'm sorry, can you clarify the question? Did I have any
14 conversations with them about voting?

15 Q. Did you have discussions with lenders who were still
16 deciding how they wanted to vote between last Monday and 4
17 o'clock on Wednesday afternoon when the new -- when the amended
18 agreement was posted?

19 A. The only lenders that I spoke to between Monday and
20 Wednesday, I only spoke with the administrative agent and one
21 other lender.

22 Q. And who was that lender?

23 A. Sorry, two other lenders.

24 Q. Who were those lenders?

25 A. I spoke with the administrative agent and I spoke with GE

1 Capital, and I spoke with another lender by the name of PSAM,
2 P-S-A-M.

3 Q. Okay. And I wanted to ask you about PSAM. If you refer
4 to paragraph 17 of your supplemental declaration, there's a
5 reference there to a lender with approximately 21.7 -- I think
6 21.7 million dollars of loans?

7 A. Yes, sir.

8 Q. Is that referring to PSAM?

9 A. Yes, sir.

10 Q. Okay. And we discussed PSAM in your deposition on
11 November 23rd, did we not?

12 A. Yes, we did.

13 Q. And I think you told us in your deposition on November
14 23rd that PSAM had submitted a vote, but that that vote had not
15 been counted, correct?

16 A. That is correct.

17 Q. Has that situation changed since November 23rd?

18 A. I do not believe that it has.

19 Q. It has not changed?

20 A. The vote has not changed -- situation has not changed.

21 Q. And the 68.2 percent of the vote voting in favor of the
22 accommodation agreement does that include PSAM's vote or does
23 it not include PSAM's vote?

24 A. My understanding would be that it does not.

25 Q. Okay. Despite the fact that PSAM did not provide a vote

1 in favor of the accommodation agreement, the debtors have
2 agreed to -- apparently agreed to pay them some fee, is that
3 correct?

4 A. Yes, sir.

5 Q. And can you explain why it is that if PSAM is not
6 providing a vote in favor of the agreement, the debtors are
7 providing them with a fee?

8 A. We're providing PSAM with an arranger fee as they were
9 supportive of us -- supported us in conjunction with getting
10 the accommodation agreement approved by supporting the
11 agreement in discussions with other lenders.

12 Q. And you called that an arranger fee?

13 A. Yes, sir.

14 Q. Okay. And what did you do to determine what discussions
15 PSAM had with other lenders in support of the accommodation
16 agreement?

17 A. I discussed with PSAM and with GE Capital the positions
18 that PSAM would be taking in conjunction with the discussions
19 within the group that GE Capital was representing.

20 Q. And did you determine whether PSAM's activities had had
21 any affect on any party's vote?

22 A. It is my understanding that it did.

23 Q. Okay. You're familiar with the terms of the accommodation
24 agreement, are you not?

25 A. Yes, sir.

1 Q. And, in fact, you were intimately involved in negotiating
2 that agreement, weren't you?

3 A. I was very involved, yes.

4 Q. All right. I'm not asking you this question as a lawyer,
5 but from your perspective, as chief financial officer and
6 negotiator, did you negotiate a provision in the accommodation
7 agreement that would prevent a lender who doesn't vote in favor
8 of the agreement from exercising whatever rights it might have
9 at law, following the maturity date of the DIP facility?

10 MR. BUTLER: Objection, that sounds like a legal
11 argument to me, Your Honor, even though he says it's not.

12 THE COURT: Do you understand the question?

13 THE WITNESS: Your Honor, there's been significant
14 discussion among the lawyers on this subject over the last
15 twenty-four hours. And there is a provision --

16 THE COURT: I'm just asking you do you understand the
17 question?

18 THE WITNESS: Not entirely. You know, I'm not sure
19 that I'm the right person to be addressing the subject.

20 MR. WERDER: I'll withdraw the question.

21 Q. The DIP agreement provides for a maturity date, does it
22 not?

23 A. The DIP agreement has a maturity date, yes, sir.

24 Q. And that maturity date was negotiated between the parties
25 that are signatories to the DIP agreement, was it not?

1 A. Yes, sir.

2 Q. And you would agree with me that in a matter of ordinary
3 course, lenders generally expect that they're going to be
4 repaid on their maturity date?

5 A. Yes, sir.

6 Q. All right. And the maturity date is an important part
7 of -- it's an important term of the DIP agreement, is it not?

8 A. Yes, sir.

9 Q. And currently the maturity date is December 31st of 2008,
10 correct?

11 A. Yes, sir.

12 Q. That's the result of a couple of a prior extensions of the
13 maturity date under the DIP agreement, correct?

14 A. Yes, sir.

15 Q. And, in fact, there were two prior extensions of the
16 maturity date, weren't there?

17 A. At least two.

18 Q. Okay. And those extensions were all negotiated
19 extensions, were they not?

20 A. Yes, sir.

21 Q. And your declaration uses the phrase "liquidity runway,"
22 and we discussed that phrase in your deposition. But you would
23 agree with me, would you not, that the length of the liquidity
24 runway provided by the DIP facility was a key negotiating term
25 for the various amendments to the DIP facility, correct?

1 A. Yes, sir.

2 Q. And that the prior extensions of the maturity date under
3 the DIP facility were done with the unanimous consent of all of
4 the lenders, correct?

5 A. Yes, sir.

6 Q. And you're familiar with Section 10.09 of the DIP
7 facility, are you not?

8 A. I don't know that I know exactly what that provision says.

9 Q. Okay. Let me ask that you have exhibit 3 in front of you.

10 (Pause)

11 Q. Actually, I'm not sure we even need the provision. You're
12 aware that there's a provision of the DIP agreement that
13 requires unanimous consent for an extension of the maturity
14 date, correct?

15 A. Yes, sir.

16 Q. Without regard to what that provision is, you know that
17 that is a provision of the agreement?

18 A. Yes, sir. I just didn't know it was 10.09.

19 Q. We may come back to Section 10.09. In connection with the
20 accommodation agreement, it's true, is it not, that sometime
21 around October -- maybe a little earlier than October of 2008,
22 the debtors concluded that they were going to be unable to exit
23 Chapter 11 by the maturity date?

24 A. Yes, sir.

25 Q. And they also concluded, did they not, that they would

1 require continued access to proceeds of the DIP facility beyond
2 the December 31, 2008 maturity date?

3 A. Yes, sir.

4 Q. And that's because the debtors are presently unable to
5 secure new commitments to lend them money, correct?

6 A. Yes, sir.

7 Q. There may be other reasons as well, but one of the reasons
8 that the debtors require continued access to the proceeds of
9 the DIP facility beyond the maturity date, is that there aren't
10 any lenders out there willing to extend new credit at this
11 point in time, correct?

12 A. That is unfortunately correct.

13 Q. And I think your declaration says that that's the reason
14 why the debtors sought what you called a transparent liquidity
15 runway beyond the maturity date, correct?

16 A. Yes, sir.

17 Q. And, in fact, what the debtors are seeking is a
18 transparent liquidity runway through June 30th of 2009, right?

19 A. That is correct.

20 Q. And, initially, the debtors sought that transparent
21 liquidity runway through a formal extension of the maturity
22 date under the DIP facility, didn't they?

23 A. Yes, sir.

24 Q. And there was a -- the debtors went out seeking lender
25 agreement to an extension of the maturity date through June

1 30th of 2009, correct?

2 A. Yes, sir.

3 Q. And based upon JPMorgan's advice the debtors concluded
4 that they weren't going to be able to get unanimous consent for
5 that extension, did they not?

6 A. Yes, sir.

7 Q. And it was at that point in time that the debtors revised
8 their strategy and decided to seek the accommodation agreement,
9 right?

10 A. That is correct.

11 Q. The effect of the accommodation agreement is to permit the
12 debtors to keep using DIP proceeds after the maturity date,
13 isn't it?

14 A. That is an effect, yes.

15 Q. And that's the goal of the accommodation agreement, is it
16 not?

17 A. The goal is to provide stability of the business while we
18 seek to resolve Delphi's Chapter 11 process. Therefore, it is
19 to preserve liquidity past December 31st.

20 Q. And the way that the accommodation agreement seeks to
21 implement that goal is to permit the debtors -- purportedly
22 permit the debtors to continue using the DIP proceeds after
23 December 31st despite the occurrence of the maturity date,
24 correct?

25 A. Yes, sir.

1 Q. All right. And the -- you participated in a November 17th
2 presentation to lenders concerning the accommodation agreement,
3 did you not?

4 A. Yes, sir.

5 Q. And one of the points that was made in that presentation
6 was that the economic terms of the accommodation agreement are
7 consistent with the previous -- were consistent with the
8 previous extension request, right?

9 A. That is correct.

10 Q. And that was a true statement, wasn't it?

11 A. Yes, sir.

12 Q. All right. Let me address your attention -- or let me get
13 in front of you Exhibit 1, which is your original declaration.

14 (Pause)

15 Q. That's the declaration that you originally submitted in
16 support of the accommodation agreement, is it not?

17 A. Yes, sir.

18 Q. I direct your attention to paragraph 16.

19 (Pause)

20 Q. Are you with me?

21 A. Paragraph 16.

22 Q. Paragraph 16, right. So paragraph 16 says "moreover the
23 debtors intentionally limited the number of participants from
24 which the debtors required consents in certain circumstances in
25 order to minimize what you call holdup risk inherent in

1 unanimous voting provisions in a widely syndicated facility
2 involving hundreds of institutions," correct?

3 A. Yes, sir.

4 Q. And then you go on to say "in the exercise of our
5 collective business judgment, I and other members of Delphi
6 management, negotiated certain provisions in the credit
7 agreement to provide the debtors with greater flexibility in
8 their ability to negotiate, if and as necessary, potential
9 amendments to the DIP facility, including the debtors' ability
10 to maintain and preserve liquidity in the event of aggravated
11 disruptions in the credit markets," correct?

12 A. Yes, sir.

13 Q. And that was the point that you were making in support of
14 the accommodation agreement, right?

15 A. Yes, sir.

16 Q. And it's true, is it not, that the debtors did not
17 negotiate the ability to get amendments to the DIP facility to
18 extend the maturity date without unanimous consent of all of
19 the lenders?

20 A. I'm sorry, ask your question again, please? I'm sorry.

21 Q. Yeah. The debtors did not negotiate the ability to amend
22 the DIP facility to extend the final maturity date without
23 unanimous consent?

24 A. We can only extend the maturity date with unanimous
25 consent.

1 Q. Okay. And so when the -- when this paragraph 16 refers to
2 what you negotiated to provide you with flexibility the
3 flexibility that was provided did not include the ability to
4 amend the agreement to extend final maturity with less than all
5 of the lenders voting in favor, did it?

6 A. No. An extension required 100 percent request.

7 Q. And that's true despite what you say in paragraph 16,
8 correct?

9 A. I think that paragraph 16 is referring to a situation
10 where we are not extending but rather dealing with the
11 forbearance or accommodation situation.

12 Q. All right. I want to direct your attention to Exhibit 8.
13 If you can get Exhibit 8 in front of you? This is the JPMorgan
14 fee letter that relates to the fees that JPMorgan has the
15 potential to earn in connection with the accommodation
16 agreement, correct?

17 A. Yes, sir.

18 Q. And if you look at page 3 of the letter the fee structure
19 provides for a DIP modification arrangement fee and a separate
20 extension fee, does it not?

21 A. That is correct.

22 Q. And the separate extension fee is a fee that is earned in
23 the event that there is an agreement that extends the maturity
24 date of the DIP to June 30th of 2009, correct?

25 A. Yes, sir.

1 Q. And we discussed that provision of the agreement in your
2 deposition, didn't we?

3 A. We did.

4 Q. And your testimony at the deposition was that the second
5 fee -- that both of those fees would be paid upon the approval
6 of the accommodation agreement, correct?

7 A. That was my testimony. And I subsequently determined that
8 that answer is probably not correct.

9 Q. Well, your -- let's just talk about what your testimony --
10 what your understanding was on November 23rd at your
11 deposition.

12 MR. WERDER: May I approach the witness, Your Honor,
13 to hand him a copy of the transcript?

14 THE COURT: Yes, that's fine. This is in the exhibit
15 book?

16 MR. WERDER: It's not an exhibit, Your Honor. I'll
17 hand up a copy for the Court.

18 MR. BUTLER: I don't know what the purpose of it is,
19 he just agreed to what the testimony was. He said he
20 determined subsequently it was incorrect, what are you trying
21 to impeach him?

22 THE COURT: I thought you were going to something
23 else.

24 MR. WERDER: No, I'm going to continue on this, Your
25 Honor. I'll ask it without the deposition.

1 Q. Your understanding as of November 23rd was that the --
2 that both of the fees would be paid to JPMorgan upon the
3 approval of the accommodation agreement, correct?

4 A. You're correct that that's what I told you at the
5 deposition.

6 Q. Okay.

7 A. But I also want to make sure that I'm clear with you that
8 upon further discussions that isn't true.

9 Q. And when did those further discussions occur?

10 A. After the deposition.

11 Q. How soon after the deposition?

12 A. Last week.

13 Q. And when did you first bring to our attention that your
14 understanding was incorrect?

15 A. I'm not aware whether anybody brought it to your
16 attention. I apologize about that.

17 Q. Are you aware of anytime, prior to your declaration being
18 submitted yesterday, when that mistake, which you say now was a
19 mistake, was brought to your attention -- was brought to our
20 attention I should say?

21 A. I'm not aware.

22 Q. Okay. Let me direct you back to Exhibit 3, if I could.

23 (Pause)

24 Q. And I said we might return to Section 10.09 of the
25 agreement. That is, in fact, the section that I want to direct

1 your attention to.

2 (Pause)

3 Q. Are you with me?

4 A. Yes, sir.

5 Q. Now, in addition to negotiating the accommodation
6 agreement you were involved in the negotiation of this DIP
7 agreement, were you not?

8 A. The DIP agreement?

9 Q. Yes.

10 A. Sorry, I thought you said stip, yeah.

11 Q. The credit agreement?

12 A. Yes, sir.

13 Q. The one that was executed in May of 2008, right?

14 A. Yes, sir.

15 Q. You participated in the negotiations over that agreement,
16 correct?

17 A. Yes, sir.

18 Q. From the business perspective of Delphi were you the chief
19 business person who was involved in negotiating that agreement?

20 A. I was one of the persons, yes.

21 Q. All right. Do you recall whether or not Section 10.09 of
22 the agreement was discussed across the bargaining table in any
23 negotiations that you participated in?

24 A. I don't recall any negotiations over that.

25 Q. Okay. Section 10.09 deals with modifications, amendments

1 or waivers, does it not?

2 A. Entitled amendments, etcetera.

3 Q. Okay. And the first lien of it says -- talks about no
4 modification, amendment or waiver and then it goes on, correct?

5 A. Yes, sir.

6 Q. And we referred earlier to the provision of the agreement
7 that would require unanimous consent for an extension of the
8 maturity date, this is, in fact, the provision that does that,
9 is it not?

10 MR. BUTLER: Objection, Your Honor. The documents
11 speaks for itself.

12 THE COURT: You just want to lay a foundation for
13 your next question?

14 MR. WERDER: That's just a predicate for the next
15 question.

16 THE COURT: All right. So we can move on then.
17 Sustained.

18 MR. WERDER: Okay.

19 Q. In the discussions that you had with lenders concerning
20 the accommodation agreement, was the accommodation agreement
21 characterized as an amendment of the DIP facility?

22 A. The accommodation agreement represents an agreement
23 whereby the participating lenders are agreeing that the -- to
24 the terms of the accommodation agreement. Including that the
25 administrative agent will not exercise remedies.

1 Q. And the agreement has a provision, that I think we
2 discussed in your deposition, under which the proceeds of the
3 DIP facility are due on maturity, correct?

4 A. Yes, sir.

5 Q. And they're due on maturity automatically without any
6 other application to or action by the Court, correct?

7 A. Yes, sir.

8 Q. Okay. And the affect of the accommodation agreement is to
9 waive that provision, is it not?

10 MR. BUTLER: Objection, that's a legal conclusion.

11 THE COURT: Sustained.

12 Q. Well, did you have any discussions in your negotiations of
13 the accommodation agreement concerning whether or not the
14 effect of the accommodation agreement was to waive that
15 provision of the DIP facility?

16 MR. BUTLER: Objection, Your Honor. The document
17 speaks for itself. We'll be dealing with this in legal
18 argument.

19 MR. WERDER: The question is whether it was
20 negotiated.

21 THE COURT: What was negotiated?

22 MR. WERDER: Whether the use of the word "waiver" was
23 part of the discussions that he had with other parties
24 concerning the accommodation agreement. I'll withdraw the
25 question.

1 Q. In discussing the accommodation agreement with parties
2 outside of Delphi was there any discussion about whether or not
3 the accommodation agreement affected a waiver of that automatic
4 payment provision of the DIP facility?

5 MR. BUTLER: Objection, document speaks for itself.
6 It does whatever it does, we'll be able to argue what that is.
7 I don't know --

8 THE COURT: Are you arguing that the document is
9 somehow ambiguous?

10 MR. WERDER: Well, Your Honor their argument is that
11 the -- that somehow the accommodation agreement evades a
12 provision of the credit agreement. And what I'm trying to
13 determine is whether there was any discussion that occurred in
14 the course of negotiating the accommodation agreement.

15 THE COURT: Unless there's a dispute that's relevant
16 as to whether the agreements ambiguous, the agreement speaks
17 for itself. I'm not supposed to look beyond the four corners
18 of the agreement.

19 MR. WERDER: Okay. I'll move on then.

20 THE COURT: Okay.

21 Q. Let me direct your attention to your declaration which is
22 Exhibit 1, if you can get that in front of you?

23 (Pause)

24 A. Yes, sir.

25 Q. I want to direct your attention, if I could, to paragraph

1 21.

2 (Pause)

3 Q. Paragraph 21.

4 A. Okay.

5 Q. And in paragraph 21 you say, among other things, that the
6 accommodation -- you describe the accommodation agreement as
7 implementing the terms of the credit agreement, is that
8 correct?

9 (Pause)

10 Q. I'm looking at the bottom of page 13 -- the bottom of page
11 12, the top of page 13.

12 A. Yes, sir.

13 Q. And in terms of implementing the terms of the credit
14 agreement, what provision of the credit agreement is it that
15 you assert is being implemented by the accommodation agreement?

16 A. It is a provision, as I understand it. I cannot tell you
17 the exact reference in the credit agreement that permits the
18 required lenders, meaning the A and the B lenders, by a
19 majority vote to direct the administrative agent not to
20 exercise remedies.

21 Q. And I think we established in your deposition that that
22 was paragraph or Section 7.01 of the DIP facility, correct?

23 A. I believe that's correct.

24 Q. That's the provision that you're referring to when you
25 assert that the accommodation agreement implements the terms of

1 the DIP agreement, right?

2 A. Yes, sir.

3 Q. Okay. And paragraph 7.01 -- in negotiating the DIP
4 agreement, it's true, is it not, that you didn't participate in
5 any meetings where that provision was discussed with either the
6 agent or the lenders?

7 A. I did not personally, no.

8 Q. And you did not participate in any calls with the agent or
9 the lenders where that provision was discussed, correct?

10 A. I did not personally.

11 Q. And you didn't exchange any correspondence where the
12 interpretation of that provision that's set forth in the
13 debtors' motion papers was put forth, did you?

14 A. I did not personally, no.

15 Q. In fact, you don't recall any negotiations at all
16 concerning Section 7.01 of the agreement, right?

17 A. I do not.

18 Q. And it's true, is it not, that in the course of the
19 negotiations over the DIP agreement you never advised the
20 lenders that the debtors were seeking to give themselves the
21 ability to continue using the DIP proceeds beyond the maturity
22 date?

23 A. I didn't read -- in my deposition I indicated that I
24 didn't recall any discussions.

25 Q. Okay. And the first time that you heard of any

1 interpretation of the DIP facility that permitted the
2 lenders -- that could be asserted to permit the lenders to
3 continue using the DIP facility proceeds beyond the maturity
4 date was in October of 2008, is that correct?

5 A. I don't believe that I had a reason to be discussing the
6 subject before then.

7 Q. And, in fact, the first time that you heard that the
8 debtors could claim to have a right to continue using DIP
9 facilities beyond -- proceeds beyond the maturity date was in
10 October of 2008, wasn't it?

11 A. That's the first time that I had reason to discuss the
12 subject.

13 Q. And the first draft of the accommodation agreement was
14 prepared by JPMorgan, was it not?

15 A. I believe that's what I testified in my deposition about.

16 Q. And the accommodation agreement has various provisions
17 that deal with the hedging collateral basket, doesn't it?

18 A. Yes, sir.

19 Q. And those provisions were first proposed by JPMorgan,
20 weren't they?

21 A. I believe that's the case.

22 Q. And JPMorgan, in addition to being the administrative
23 agent is the largest counterparty on hedging transactions that
24 the debtor has, correct?

25 A. I believe so.

1 Q. And among other things, the provisions that deal with the
2 hedging collateral basket allow -- provide a benefit to those
3 hedging counterparties by increasing the security that they
4 have, correct?

5 A. Yes, sir.

6 Q. And, in fact, the accommodation agreement gives the
7 hedging counterparties 200 million dollars as additional
8 security that's pari passu with Tranche A of the DIP facility,
9 right?

10 A. Tranche A and Tranche B, yes.

11 Q. And it puts an additional 200 million dollars ahead of
12 Tranche C, does it not?

13 A. Yes, sir.

14 Q. Now, I think that -- we talked about this provision in
15 your deposition and your explanation for this is that you
16 wanted these hedging provisions in the accommodation agreement
17 because of something having to do with cross defaults, possible
18 cross defaults, is that correct?

19 A. Yes, sir.

20 Q. Can you explain that, please?

21 A. Delphi has entered into foreign currency and commodity
22 contracts which have a provision in them. Those contracts have
23 a provision in them that if we were in default on the DIP would
24 permit the counterparty to terminate the contracts. As a
25 result of current dislocation that's taking place in the

1 capital markets those contracts are currently in a loss
2 position. And those contracts hedge -- they hedge operational
3 foreign currency and commodity purchases that Delphi would make
4 in the normal course of its business in 2009 and 2010. My
5 concern, as the chief financial officer of the company, is that
6 if those contracts are terminated upon the effectiveness of the
7 accommodation agreement, that we will crystallize an
8 administrative liability to the estate and then the estate
9 would be exposed to subsequent changes in foreign currency and
10 commodity costs which would -- could have the impact of
11 doubling our issue. One, having crystallized the liability and
12 then the market recovers, and when the operational --
13 underlying operational transaction takes place I have to pay
14 more for the foreign currency or for the commodities.

15 Q. And just to break that down a little bit, am I
16 understanding you correctly that your concern relates -- your
17 stated concern relates to the fact that accommodation agreement
18 leaves a -- what I think you previously described as a
19 technical breach of the DIP agreement in place?

20 A. The accommodation agreement results in a breach of -- a
21 default under the DIP, right?

22 Q. And was it then your concern, as you're stating it now,
23 that default under the DIP agreement could cross default these
24 hedging agreements?

25 A. Yes, sir.

1 Q. Okay. And that's, in fact, what you claimed to be your
2 principal reason for wanting the hedging provisions in the
3 accommodation agreement, correct?

4 A. Yes, sir.

5 Q. Prior to proposing the accommodation agreement, the
6 debtors proposed an amendment to the DIP agreement, did they
7 not?

8 A. I'm sorry, ask your question again, please?

9 A. Before you adopted your new strategy and sought the
10 accommodation agreement, you first sought an amendment to the
11 DIP facility, correct?

12 A. An extension of the DIP facility.

13 Q. And the reason for seeking that extension would be to
14 eliminate the potential for a breach upon the December 31, 2008
15 maturity date, correct?

16 A. Yes, sir.

17 Q. If the amendment strategy had been accepted and had won
18 the support of the lenders, then there wouldn't have been even
19 a technical breach of the DIP agreement based upon the December
20 31st maturity date because that date would have been extended,
21 correct?

22 A. That is correct.

23 Q. Okay. And so your stated concern over a technical breach
24 of the DIP facility triggering cross defaults under the hedging
25 agreements wouldn't have existed in an environment where the

1 debtors were successful in obtaining the amendment to the DIP
2 agreement, correct?

3 A. That situation would not have existed, that's correct.

4 Q. Nevertheless, when you proposed the amendment to the DIP
5 facility, you also proposed increasing the hedging collateral
6 basket in connection with that amendment, did you not?

7 A. Yes, sir.

8 Q. Okay. And that proposal wasn't motivated, was it, by any
9 concern over cross default?

10 A. It was not.

11 Q. All right. Those hedging provisions were included in the
12 accommodation agreement in order to encourage hedging
13 counterparties, who were also lenders, to vote in favor of the
14 accommodation agreement, isn't that true?

15 A. That would be another reason, yes.

16 Q. And, in fact, that is, in fact, one of the reasons why the
17 hedging provisions that provides security to 200 million
18 dollars of presently unsecured hedging obligations, were
19 included in the accommodation agreement, correct?

20 A. It is one reason, yes.

21 Q. You did that because you wanted to get certain parties,
22 who were both lenders and hedging counterparties, or affiliates
23 of hedging counterparties, to vote in favor of the
24 accommodation agreement, correct?

25 MR. BUTLER: Objection, answered twice already.

1 THE COURT: Sustained.

2 Q. And, in fact, you participated in a call with the -- an
3 all lender call on November 17th of 2008, did you not?

4 A. I did.

5 Q. And you were asked in that call whether you were granting
6 the priming liens to the hedging counterparties because you
7 needed to get their votes, weren't you?

8 A. I don't recall every single conversation, every question
9 in that call. So I think we went through this in my
10 deposition. I may have been asked that question.

11 Q. Okay. You don't recall that question being asked?

12 MR. BUTLER: Objection, relevance. The witness has
13 already testified that one of the reasons that Delphi exercised
14 its business judgment was in connection with getting sufficient
15 Tranche A and B votes. I don't know what the relevance is to
16 the rest of this line of questioning.

17 THE COURT: Well, I'm assuming you're leading up to
18 another question? This is a foundation also?

19 MR. WERDER: I think I can withdraw that question,
20 Your Honor.

21 THE COURT: Okay.

22 MR. WERDER: Give me one moment, please.

23 THE COURT: Okay.

24 BY MR. WERDER:

25 Q. We talked a few minutes ago about Exhibit 8 which was the

1 JPMorgan fee letter. Delphi has also entered into fee
2 agreements with various other Tranche A lenders, has it not?

3 A. Yes, sir.

4 Q. Let me ask you if you could get in front of you Exhibit
5 105.

6 A. 105?

7 Q. You have Exhibit 105?

8 A. Yes, sir.

9 Q. That's the fee agreement that Delphi entered into with GE
10 on November 20th, correct?

11 A. Yes, sir.

12 Q. Has this agreement been modified in any way since November
13 20th?

14 A. Not to the best of my knowledge.

15 Q. Okay. And it provides for a two million dollar
16 arrangement --

17 MR. BUTLER: Objection. You're reading from a
18 confidential document, counsel.

19 MR. WERDER: I thought we established that the fee
20 numbers were fair game?

21 MR. KIRPALANI: I think they --

22 MR. BUTLER: I don't think they've been disclosed --

23 MR. KIRPALANI: I think they gave them the aggregate.

24 MR. WERDER: Oh, okay.

25 MR. BUTLER: I don't think they've been disclosed

1 publicly at all actually --

2 MR. KIRPALANI: No. I think --

3 MR. BUTLER: -- other than the aggregate amounts.

4 The --

5 MR. WERDER: Withdrawn.

6 MR. BUTLER: Your Honor, can we have just one moment,
7 please?

8 MR. WERDER: I won't use the numbers.

9 THE COURT: Okay.

10 BY MR. WERDER:

11 Q. The agreement provides provide for an arrangement fee to
12 be paid to GE, does it not?

13 A. Yes, sir.

14 Q. And if I can direct your attention to the top of --

15 MR. WERDER: I apologize for that, Mr. Butler. I
16 thought we had an agreement on that.

17 Q. If I could direct your attention to the top of page 2, it
18 states that "it shall be a condition to the effectiveness of GE
19 signature page to the accommodation agreement that (i) GE
20 Capital shall have received the arrangement fee" and then it
21 goes on, correct?

22 A. Yes, sir.

23 Q. And it is, in fact, the condition to the effectiveness
24 that GE's vote in favor of the accommodation agreement that
25 they be paid the arrangement fee set forth in Exhibit 105,

1 correct?

2 A. Yes, sir.

3 Q. All right. Direct your attention to Exhibit 103.

4 MR. BUTLER: Your Honor, can we have just one moment?

5 THE COURT: Okay.

6 (Pause)

7 Q. Without regard to the specifics of this agreement, there
8 were various fees beyond the two percent fee that the debtors
9 agreed to pay to various parties in connection with the
10 discussions seeking their approval of the accommodation
11 agreement, correct?

12 A. There were other fees that we agreed to pay, yes.

13 Q. And those fees were paid in order to encourage or induce
14 those parties to vote in favor of the agreement, correct?

15 A. That is one reason.

16 Q. Okay.

17 MR. WERDER: No further questions, Your Honor.

18 THE COURT: Okay. Does anyone else want to cross
19 examine Mr. Sheehan?

20 CROSS EXAMINATION

21 BY MR. NEIER:

22 Q. I guess good afternoon, Mr. Sheehan. David Neier, on
23 behalf of certain A and B lenders. Very briefly, Mr. Sheehan,
24 as of November 23, 2008, you estimated that the hedging
25 exposure for Delphi was approximately 400 million dollars, do

1 you recall saying that?

2 A. I do.

3 Q. And can you tell me, has that amount changed since
4 November 23 now that we're at the end of the month?

5 A. Yes, sir.

6 Q. And what is approximately the exposure as of today?

7 A. It's a little bit less than 350 million dollars.

8 Q. 350 million? And when we say "exposure", it's not as if
9 there's a claim today, correct, for that amount?

10 A. No. There is not a claim today, that's --

11 Q. It would only be if the swap were terminated, is that
12 right?

13 A. That's correct but they're not all swaps.

14 Q. If the hedging obligations were terminated --

15 A. I apologize.

16 Q. -- is that right?

17 A. That is correct.

18 Q. And what happens under the accommodation agreement if this
19 hedging obligation amount were to exceed 500 million dollars?

20 A. The counterparties would have the right to terminate.

21 Q. And then you would have your double issues, is that right?
22 You would have both a terminated hedging obligation or
23 potentially a terminated hedging obligation and you would have
24 the obligation, correct?

25 A. Yes, sir.

1 Q. And so, you would have the issue you just spoke about as
2 being very damaging to the company if, at any time, the
3 exposure under the accommodation agreement between now and June
4 30th, 2009 were to exceed 500 million dollars, correct?

5 A. That is correct.

6 Q. And I think you may have covered this with Mr. Werder, so
7 I'll be very brief. And I think you may have also covered it
8 in your declaration. Would you say that there is some turmoil
9 and uncertainty in the automotive industry at this stage?

10 A. Some --

11 Q. Turmoil and uncertainty in the --

12 A. -- turmoil. Sorry. I didn't --

13 Q. -- automotive industry at this stage?

14 A. It is an uncertain time in the U.S. economy as a whole and
15 obviously, the automotive industry is -- it's well publicized
16 the challenges it's currently going through.

17 Q. And a lot of things can happen between now and June 2009,
18 is that right?

19 A. Positive and negative, yes.

20 Q. The government could provide support to GM and other OEMs,
21 is that correct?

22 A. They could.

23 Q. The government could also decide not to support those
24 companies?

25 A. I hope not.

1 Q. And there could be a bankruptcy of one of the OEMs, is
2 that possible, between now and June 2009?

3 A. I would also hope not.

4 Q. But it's possible?

5 A. It's possible.

6 MR. NEIER: No further questions, Your Honor.

7 THE COURT: Okay. Anyone else want to cross examine
8 Mr. Sheehan? Okay. Do you have any redirect?

9 MR. BUTLER: Your Honor, I may. Could we take a five
10 minute recess before that?

11 THE COURT: Sure, that's fine.

12 MR. BUTLER: Thank you.

13 (Recess from 12:17 p.m. until 12:25 p.m.)

14 THE COURT: Please be seated. Okay. We're back on
15 the record in Delphi and, Mr. Sheehan, you're still under oath.

16 THE WITNESS: Yes, sir.

17 MR. BUTLER: Your Honor, the debtors have no
18 redirect.

19 THE COURT: All right. I had a couple of questions,
20 Mr. Sheehan. First, are there any separate notes in connection
21 with the DIP or is it just the DIP agreement and the DIP order?

22 THE WITNESS: I'm not aware of any separate notes,
23 Your Honor.

24 THE COURT: Okay.

25 THE WITNESS: But -- I'm not aware of any separate

1 notes.

2 THE COURT: Okay. There are none in the exhibit
3 books, right?

4 MR. KIRPALANI: I believe they're permitted under the
5 credit agreement. I'm not sure if any have been issued.

6 THE COURT: I know that. But I have not seen any in
7 the exhibit books. Okay. You mentioned the arrangement fee
8 that was agreed to be paid to PSAM -- or, is that how you
9 pronounce it? PSAM?

10 THE WITNESS: PSAM --

11 THE COURT: Okay.

12 THE WITNESS: -- is how I understand they pronounce
13 it.

14 THE COURT: And then there was some testimony about
15 arrangement fees or other fees in addition to the two percent
16 upfront before certain other parties -- and you testified as to
17 the agent having a fee and GE having a fee. Leave aside the
18 agent, what was it that, in the debtors' mind, merited an
19 arrangement fee for GE?

20 THE WITNESS: What -- they provided us substantive
21 input associated with the accommodation agreement. They also
22 then organized a set -- a group of lenders who voted in
23 accord -- who submitted signature pages to the accommodation
24 agreement. And it was that support by relaying the company's
25 messages to those lenders and getting the signature pages in.

1 THE COURT: Had they syndicated a portion of the loan
2 or what was their connection to this group or was it just based
3 on their own expertise that they had a connection to this
4 group?

5 THE WITNESS: It was their own -- I'm not aware of
6 any syndication to this group, Your Honor. They organized a
7 group of lenders who they -- I'll use the word represented to
8 us and brought along as part of the negotiations.

9 THE COURT: And there are other parties that you
10 discuss not by name but --

11 THE WITNESS: Yes, sir.

12 THE COURT: -- generically in your declaration and
13 they're referenced in fee letters in the exhibits.

14 THE WITNESS: Yes, sir.

15 THE COURT: Did they provide the same type of benefit
16 to the debtor that you just described GE provided?

17 THE WITNESS: Yes, generally, although the other
18 parties that are referenced in the -- in my declaration or
19 supplemental declaration represent, in addition to providing
20 the support to the company, also provide us with advice and --
21 with respect to the market, the ability to get transactions
22 done not -- this transaction done, the terms of the
23 transaction, etcetera. I'm not -- they were not organizing
24 groups the same way that GE Capital was.

25 THE COURT: So what did they do then? They advised

1 you on the terms of the accommodation agreement and what
2 might --

3 THE WITNESS: Be acceptable, not acceptable, what --
4 what -- what they were hearing in the marketplace with respect
5 to the transaction, etcetera.

6 THE COURT: Okay.

7 (Pause)

8 THE COURT: Okay. I have no further questions.
9 Unless either side has a question on what I've just asked.

10 MR. BUTLER: I do, Your Honor.

11 THE COURT: Okay.

12 REDIRECT EXAMINATION

13 BY MR. BUTLER:

14 Q. Mr. Sheehan, just so the record's clear here, has Delphi
15 paid similar arrangement fees to lenders at other points in
16 this Chapter 11 case?

17 A. Yes, sir.

18 Q. When were those arrangement fees paid?

19 A. In conjunction with the previous extensions of the DIP
20 facility.

21 Q. How about the original DIP facility? Were there
22 arrangements fees paid in connection with that?

23 A. Yes, sir.

24 Q. So, in fact, Mr. Sheehan, there have been arrangement fees
25 paid in each of these DIP transactions, is that correct?

1 **A. Yes, sir.**

2 MR. BUTLER: No further questions.

3 THE COURT: Okay. All right. You can step down,
4 sir. Okay. Do the debtors have any additional evidence?

5 MR. BUTLER: Your Honor, we don't. We'll rely on Mr.
6 Sheehan's testimony and on all the exhibits that have been
7 admitted.

8 THE COURT: Okay. Mr. Kirpalani, did you want to
9 call your witnesses in light of that --

10 MR. KIRPALANI: No. I think the point is
11 sufficiently made, Your Honor.

12 THE COURT: Okay. So I take it, given that these are
13 joint exhibit books, that there's no additional evidence? All
14 right. So I'll hear brief oral argument from the parties. I
15 guess I -- well, I guess I should probably hear from the
16 objectors first since I have a pretty good idea of the debtors'
17 argument.

18 MR. KIRPALANI: Thank you, Your Honor. Your Honor,
19 may I approach? I have some demonstrative slides I'd like to
20 give the Court so I can walk you through some points?

21 THE COURT: That's fine. Do you have copies for --

22 MR. KIRPALANI: Oh, sure. All of these were
23 previously shared with debtors' counsel as well, Your Honor.

24 THE COURT: Okay.

25 MR. KIRPALANI: Your Honor, for the record, Susheel

1 Kirpalani of Quinn Emmanuel Urquhart Oliver & Hedges, counsel
2 for the consortium of DIP lenders, known as the Tranche C
3 Collective. Your Honor, members of the Tranche C Collective
4 hold over a billion dollars of the Tranche C DIP loans as well
5 as Tranche A and B loans under Delphi's DIP facility. Your
6 Honor may recall that Delphi's DIP has three distinct tranches.
7 Tranche A is the revolver of up to 1.1 billion dollars of which
8 less than half is drawn. Tranche B is the 500 million dollar
9 term loan and Tranche C is by far the largest. It's a 2.75
10 billion dollar term loan.

11 Your Honor, the debtors' motion to approve the
12 accommodation agreement is not at all as advertised. From the
13 opening motion to the reply papers to the new and improved
14 revised accommodation agreement from over the long weekend, the
15 debtors have done everything possible to avoid saying what they
16 are really doing to the DIP facility, namely, extending the
17 maturity, which they have done twice before properly with
18 unanimous consent but were unable to do this time.

19 Your Honor, despite the debtors' mantra that they are
20 seeking forbearance, they are seeking an extension of the
21 maturity date through the back door and you really need, Your
22 Honor, to parse the text of the accommodation agreement but it
23 is there.

24 First, Section 2(a) of the accommodation agreement
25 says "the participant lenders are directing the agent not to

1 exercise remedies provided for in the credit agreement and the
2 security agreement." That's clear as far as it goes. Section
3 2(a) also says that "participant lenders are themselves each
4 agreeing", and they can't bind any other lenders in making that
5 agreement, but for themselves "not to make any demand for
6 repayment or seek other remedies under the credit agreement or
7 under applicable law". But this distinction is very important
8 because the credit agreement does not require any collective
9 action by the required lenders or the agent to require payment
10 of the DIP loans at maturity. It is, by definition and under
11 the letter of the credit agreement, automatic.

12 Your Honor, the language of Section 2.28 of the
13 credit agreement could not be more clear. If you just take a
14 look at the first slide, we blew up Section 2.28, Your Honor.
15 It says very clearly that, "Upon the maturity, the lenders
16 shall be entitled to immediate payment of such obligations
17 without further application to or order of the bankruptcy
18 court." Mr. Sheehan acknowledged as much.

19 What the debtors say is the intent of this
20 forbearance, the full amount of the DIP obligations, whatever
21 the debtors' say is the intent of the forbearance, Your Honor,
22 the full amount of the DIP obligations are automatically due
23 and payable as superpriority administrative expense claims on
24 December 31st, 2008. That's an absolute obligation and we do
25 not even have to make a demand. And as the Court well knows,

1 and as Mr. Sheehan testified, the maturity date of the DIP
2 facility cannot be extended without unanimous consent.

3 If Your Honor would take a look at Section 10.09,
4 which is the next slide, it's quite clear where it says "No
5 modification, amendment or waiver of any provision of this
6 agreement shall be effective unless signed by the required
7 lenders provided, however, that no such modification or
8 amendment shall without the written consent of the lender
9 affected thereby" -- and that's important because under Section
10 2.01 of the credit agreement, each lender severally agreed to
11 make loans, not jointly. They cannot without each "lender
12 affected thereby extend the final maturity of the borrower's
13 obligations hereunder."

14 So, Your Honor, having tried and failed to get a
15 third unanimous extension, the debtors came up with plan B in
16 October. Leave the maturity technically at December 31st, 2008
17 but just don't pay it. And when the lenders complain, tell
18 them we aren't extending maturity but the required lenders have
19 decided to exercise any remedies, not to foreclose on
20 collateral, etcetera. But exercising remedies under Section
21 7.01, Your Honor, has nothing to do with the debtors'
22 obligations to pay its superpriority administrative DIP claims
23 upon maturity. We should just take a look at it. Section 7.01
24 deals with all events of default and its application at final
25 maturity is limited to foreclosure which we aren't trying to do

1 here today, Your Honor. Section 7.01 says that "the agent may
2 or, at the direction of the required lenders, shall" -- I'm
3 paraphrasing but the first one is "terminate or suspend the
4 total commitment". Your Honor, this is irrelevant at final
5 maturity because payment is due under Section 2.28 regardless
6 and the total commitment automatically terminates under
7 2.13(c). So, so far 7.01 is irrelevant. "Declare the loans
8 due and payable". Again, that is not needed at final maturity
9 in the face of Section 2.13(c) and 2.28. The debtors are very
10 careful not to try and amend 2.13(c). They added in Section 10
11 of the accommodation agreement a new 2.13(d). But they had to
12 leave 2.13(c) alone. 2.13(c) says "Upon the maturity date",
13 which is the termination date, "the debtors shall pay."

14 The third is to cash collateralize unsecured letters
15 of credit. You've got to go through the hoops of the
16 collective action in order to cash collateralize unsecured
17 letters of credit. I don't think that's really in dispute.

18 The fourth is to set off amounts held by
19 administrative agent for the benefit of all lenders. And the
20 fifth is to exercise other remedies available under applicable
21 law.

22 THE COURT: It doesn't say that. It says "exercise
23 any and all remedies under the loan documents and under
24 applicable law available to the administrative agent and the
25 lenders."

1 MR. KIRPALANI: Okay. Yes, Your Honor. It's any and
2 all remedies under the loan documents or under applicable law
3 available to the agent or the lenders. This is what the agent
4 may do or, at the direction of the required lenders, shall do.
5 It doesn't eviscerate the absolute obligation of the debtors
6 upon maturity.

7 So what is really going on here, Your Honor, is that
8 the motion is seeking an extension of maturity. It is the very
9 same liquidation runway.

10 THE COURT: What about the introductory clause to
11 2.28?

12 MR. KIRPALANI: That says "subject to 7.01?"

13 THE COURT: Right.

14 MR. KIRPALANI: Your Honor, the items in 7.01 are not
15 required to make this an absolute payable obligation. 2.13(c)
16 makes that abundantly clear. It says "Upon the termination
17 date" which is the maturity date. It is defined as "the
18 earliest to occur of", and maturity date is early enough, "the
19 debtors shall pay the entirety of the loans".

20 THE COURT: 7.01 covers defaults where the principal
21 of the loans becomes due and payable, right?

22 MR. KIRPALANI: That is correct, Your Honor.

23 THE COURT: Including whether it's based on a fixed
24 date or not.

25 MR. KIRPALANI: I'm not sure it specifically talks

1 about it upon maturity.

2 THE COURT: Well, it says that at the top of page 79.

3 MR. KIRPALANI: Um-hmm.

4 THE COURT: "When and as the same shall become due
5 and payable whether at the due date thereof". So I guess I'm
6 having a hard time seeing how 7.01 doesn't govern 2.28.

7 MR. KIRPALANI: Well, I guess it depends on what it
8 is being requested. If, Your Honor, we were sitting here
9 trying to ask the agent to foreclose, we would have to comply
10 with 7.01. But that's not what we're arguing. We're not here,
11 Your Honor -- and that's what really takes this case outside of
12 some of the other case law that the debtors do rely on
13 including Beal Savings Bank. We are not here trying to take
14 action against the debtors or trying to invoke any kind of
15 collective action. Even if you accept arguendo that that
16 collective action is what is the only remedy available to the
17 lenders, even if you were to accept that, Your Honor, we are
18 not here trying to take action. What we are here, Your Honor,
19 is defending against an action by the debtors who are saying
20 notwithstanding there are numerous provisions in the credit
21 agreement that require payment in full at maturity, nothing is
22 going to happen. That's what they're trying to get Your Honor
23 to do. That is exactly what they're trying to get Your Honor
24 to do. And, Your Honor, that is why they are paying the fees.
25 Otherwise, I would imagine they're not paying the fees just for

1 the sake of having some sort of a comfort from certain lenders.
2 They are trying to effectively prevent the debtors from being
3 required to pay their obligations at maturity. And that flies
4 directly in the face of the maturity date and Section 2.13(c),
5 Your Honor, which they have not even tried to amend because
6 they know they can't.

7 Your Honor, all of the prior --

8 THE COURT: But I don't understand why the Beal Bank
9 case and the other cases that deal with situations where a
10 creditor who doesn't fall within whatever the requisite voting
11 authority is, is held not to have standing to enforce a right
12 or a remedy.

13 MR. KIRPALANI: Well, I think Beal Bank is a very
14 distinguishable case, Your Honor. First of all, Beal Bank
15 dealt with a bank trying to take action independently to pursue
16 a keep-well agreement because thirty-seven out of the thirty-
17 eight lenders decided not to do that and they wanted to settle
18 instead. That is not what's before the house, Your Honor.
19 It's not before the Court. We're not here seeking to take --
20 we're not asking for an advisory opinion today on what actions
21 we could take on January 1st. All we are asking Your Honor to
22 do is, as bankruptcy courts always do, look to the substance of
23 what transaction is being brought before the Court. The
24 substance of this transaction is to extend the maturity date to
25 provide Delphi with the exact same transparent liquidity runway

1 that they negotiated for in the past and obtained with a
2 unanimous consent. There is no substantive difference to what
3 is happening, Your Honor. We would not need to exercise
4 remedies. It is an absolute obligation of the estate on
5 January 1st unless they can get it waived. And they are saying
6 on one side, Your Honor, they're not trying to waive it. But
7 on the other side, they're saying effectively, it will have no
8 meaning.

9 Your Honor, Section 2.13(c) provides for "mandatory
10 prepayments and automatic commitment terminations upon the
11 termination date. Again, the termination date is expressly
12 defined as the maturity date. That section plainly says what
13 has to happen upon final maturity. And that is exactly what is
14 not going to happen if Your Honor approves the accommodation
15 agreement. The relief the debtor seeks leads to an absurd
16 interpretation of the credit agreement. It cannot be
17 reconciled or squared with Section 2.13(c) which clearly
18 provides no further action is even needed by the lenders as a
19 precondition to the debtors' obligation to pay and that the
20 debtors shall pay.

21 But perhaps the greatest evidence, Your Honor, of the
22 substance of the accommodation agreement, is Mr. Sheehan's own
23 characterization of requiring the very same liquidity runway he
24 had obtained before through unanimous extensions of the
25 maturity. And during his own testimony at deposition that he

1 believed, as the chief architect of the accommodation agreement
2 that the success fee to JPMorgan Chase for obtaining an
3 extension was actually due and payable. And I know, Your
4 Honor, that on the stand today, he's changed his answer. But
5 this was not a passing comment, Your Honor. If you'd look at
6 the next slide and see exactly the type of thought that went
7 into his answer, it's right there. The question was "And it
8 also provides for a second fee in addition to that fee if there
9 were an extension of the maturity date to June 30th of 2009,
10 correct?"

11 "A. Correct.

12 "Q. Would that fee be earned pursuant to the effectiveness of
13 the accommodation agreement?

14 "A. Yes, sir."

15 He had the JPMorgan fee letter right in front of him,
16 Your Honor. The final question: "So if the accommodation
17 agreement is approved then they also earn the fee of blank?"

18 "A. Yes, because it extends to June."

19 The accommodation agreement extends to June 30th,
20 2009. The admission is there, Your Honor. Whether he changes
21 his mind after the deposition and realizes this is damaging to
22 the case, it shouldn't be ignored. But you considered in light
23 of other things, in light of his testimony, that it is the same
24 transparent liquidity runway that he tried to obtain through an
25 extension. It is the same economic terms he tried to obtain

1 through the extension, Your Honor. Uncoached and unadulterated
2 with the fee letter in front of him, Mr. Sheehan testified as
3 to what the debtors were really trying to accomplish.

4 Indeed, Your Honor, Section 2(f) of the accommodation
5 agreement goes to great lengths to say even though this looks
6 like a waiver, it walks like a waiver and it quacks like a
7 waiver, the one thing we are not doing is waiving the maturity
8 date.

9 Your Honor, on the basis of the foregoing, the motion
10 should be denied. And we have heard, and I heard Your Honor's
11 comments about Beal Bank. And if I understand the proposition
12 if lenders agree to collective action mechanics then one lender
13 cannot object and seek action. I'm sure Your Honor studied the
14 case more carefully than I did. Although I agree it has some
15 superficial appeal, the case itself does not discuss what's
16 before the Court today. Beal Savings wanted to sue. There
17 were thirty-six out of thirty-seven lenders saying we don't
18 want to sue. Beal violated that provision and sued anyway.
19 There is no request here by any lender seeking to exercise
20 remedies or do anything that the credit agreement requires
21 collective action to do.

22 Beal was also, Your Honor -- and this really should
23 not be ignored. It was an historic case where there was a very
24 persuasive dissent. There was a footnote in the majority
25 opinion. The decision came out in 2007 and there's a footnote

1 in the majority opinion, and I'm sure Your Honor read it, that
2 says "If parties intend to preclude rights" -- and again,
3 that's not before the Court today. Maybe it'll be in January -
4 - "they should say so explicitly." The Court even says -- this
5 is the majority opinion: "For the future, parties should
6 expressly state their intention in this regard". That was to
7 deal with the argument, Your Honor, well, it doesn't actually
8 say that a lender gives up a right. It says that remedies are
9 cumulative. It says that every lender is several. And it says
10 that -- in that case two-thirds -- the required lenders can
11 direct the agent to do certain things.

12 But this was the court of appeals in 2007 saying "For
13 the future, parties should expressly state their intention in
14 this regard." It was an historic case.

15 This credit agreement was amended and restated in its
16 entirety in May of 2008. And the same counsel that represented
17 the defendants in Beal Savings Bank represents the debtors
18 here, Your Honor. So they can't say they didn't know about it.
19 If they intended to make this clear, they should have. But
20 while Beal Savings Bank is inapposite, Your Honor, what is
21 squarely before the Court is an attempt by the debtors to do
22 exactly what the four corners of the credit agreement prohibit:
23 extend the maturity. The debtors are looking for a backdoor
24 way to prevent lenders from being paid at maturity without
25 unanimous consent. The parties were very clear in Section

1 10.09 that the maturity date is sacrosanct.

2 If Your Honor could just look at Section 10.09, which
3 is the next demonstrative. Again, it's really important to
4 look at how carefully these provisions were drafted. In
5 Romanette ii of the proviso, it talks about you need the lender
6 affected thereby's "consent to (a) increase the commitment of
7 the lender, it being understood that a waiver of an event of
8 default shall not constitute an increase in the commitment of a
9 lender". But then, Your Honor, when it talks about extending
10 the final maturity of the borrower, there is no parenthetical.
11 There's no parenthetical that says it being understood that
12 forbearance of remedies shall not constitute an extension of a
13 maturity. It's not there because it would be absurd to say
14 that, Your Honor. Of course that is what it's doing.

15 And, Your Honor, if this is not designed to
16 eviscerate, cause a waiver of and eliminate the debtors'
17 obligation to pay upon maturity then I don't know what it is.

18 Even the language of Section 7.01 of the credit
19 agreement, Your Honor, I would posit does not fit what the
20 debtors are trying to do. What it says is that upon an event
21 of default, the agent may and at the direction of the required
22 lenders, shall exercise remedies. The notion, Your Honor, that
23 the debtors specifically reserved and negotiated for the right
24 to get the required lenders to forbear and thereby avoid paying
25 at final maturity is completely at odds with the more specific

1 provisions which expressly mention maturity, that's 2.13(c),
2 2.28 and 10.09.

3 As the Court in Beal Savings Bank did hold, Your
4 Honor, "the Court should construe agreements to give full
5 meaning and effect to those material provisions". And it's
6 hard to imagine a more material provision than the maturity
7 date in a loan, Your Honor.

8 The Court should not adopt an interpretation of 7.01
9 that would render any other portion of the credit agreement
10 meaningless. And essentially, they're asking you to do that
11 when they can't touch Section 2.13(c) but they're trying to
12 touch everything around it. Your Honor, tell me, if the
13 debtors are not urging an interpretation of the credit
14 agreement that renders Section 2.13(c), 2.28 and 10.09
15 meaningless, what are they doing?

16 But putting aside, Your Honor, our position that this
17 is a de facto extension of maturity, because it could be
18 nothing else, we are not here, as we've said, trying to
19 exercise remedies.

20 THE COURT: Well, before we get to that, the
21 provision you're relying on primarily, I think, is 2.13(c)
22 which says that the debtors shall pay. It puts the onus on the
23 debtor to pay. The -- let me just play out what I think your
24 argument is. Assume for the moment hypothetically that I
25 approve the debtors' entry into the accommodation agreement.

1 And December 31 comes, or January 1st comes, and the debtor
2 doesn't pay, what is the consequence at that point?

3 MR. KIRPALANI: I think, Your Honor, I think there's
4 a variety of things that lenders do have the right to do. The
5 first, they have the right to again come before the Court and
6 seek adequate protection. That's not waived in the credit
7 agreement. We've seen plenty of second lien deals, Your Honor,
8 where it is waived. This is not one.

9 THE COURT: But those are prepetition agreements,
10 right?

11 MR. KIRPALANI: They are but --

12 THE COURT: But leave aside adequate protection.

13 MR. KIRPALANI: Okay. But that is one thing.

14 THE COURT: We can deal with that in a minute.

15 MR. KIRPALANI: The second thing, Your Honor, is they
16 could file an objection to the payment of any junior
17 administrative expense claims or nonessential junior
18 administrative expense claims. I don't think Your Honor's
19 prior DIP orders would permit the payment of junior
20 administrative expense claims or rank and file administrative
21 expense claims in the face of an unpaid superpriority
22 administrative expense claim, Your Honor.

23 THE COURT: No. But I guess the point -- I mean, if
24 the debtor doesn't pay on December 31, under your argument,
25 wouldn't your clients have to take remedial action?

1 MR. KIRPALANI: I don't know if it's remedial, Your
2 Honor.

3 THE COURT: Well, wouldn't they have to take action?

4 MR. KIRPALANI: They would have to -- they could
5 object to various other things that are happening in the
6 bankruptcy case as a creditor, Your Honor.

7 THE COURT: But --

8 MR. KIRPALANI: Remedial, to me, means foreclosing on
9 collateral.

10 THE COURT: Well, you've also sued to collect on a
11 judg -- you can sue, right?

12 MR. KIRPALANI: Right. But 7.01 talks about other
13 things. It doesn't say about bring lawsuits.

14 THE COURT: Well, it says "any remedy." The best
15 remedy I know of is suing on a judgment.

16 MR. KIRPALANI: But, Your Honor, we don't need to sue
17 on a judgment because Your Honor already has a Court order that
18 requires them to comply with the credit agreement.

19 THE COURT: But you still have to enforce it, right?

20 MR. KIRPALANI: Well, I guess, Your Honor, if we
21 don't enforce it -- I think we do have the right to enforce it,
22 Your Honor, just to be clear. But if you're asking me to
23 assume for a minute that the collective action, the way it's
24 drafted in this credit agreement, even though it ignores
25 footnote 3 in Beal Bank, is supposed to preclude all actions by

1 all lenders, I don't think the remedy is limited to suing to
2 enforce. I think there's still --

3 THE COURT: No. Of course it's not limited. But
4 there's --

5 MR. KIRPALANI: I think the remedy that's more
6 likely, Your Honor, because no lender, at least that I
7 represent, wants to seek the liquidation of this company on
8 January 1st. But there are certain things, Your Honor, that we
9 do want. And one of them is to avoid payment of administrative
10 expenses of hedging counterparties that seek to terminate their
11 contracts. Those are nonessential payments that don't benefit
12 the estate, Your Honor. If there's money for them, they'll
13 have their administrative expense claims.

14 THE COURT: But my question really goes to this
15 point, which is there's a remedy section of the operative
16 document here, 7.01. It deals with remedies. As far as I can
17 see, it's the only remedial section in the document. And it
18 seems to me, 2.28 has a cross-reference to that section. So
19 the only other provision that I think you can hang your hat on
20 is 2.13(c). And I think what you're saying there is that's
21 self-executing. You don't need to assert a remedy.

22 MR. KIRPALANI: A DIP order that's approved by this
23 Court makes it self-executing.

24 THE COURT: But the DIP order itself provides that it
25 won't be amended subject to the written consent of the agent.

1 So, you know, there are -- the DIP order, again, is subject to
2 the consensual arrangements here. So I --

3 MR. KIRPALANI: Well, Your Honor, we can go through
4 those points.

5 THE COURT: But all I'm saying is, it seems to me
6 ultimately your point is that the debtors cannot contract
7 around an obligation to pay on maturity.

8 MR. KIRPALANI: I think that's correct.

9 THE COURT: But it does seem to me, however, that the
10 agreement permits the required lenders to contract around
11 enforcement.

12 MR. KIRPALANI: I'm not sure it does say that, Your
13 Honor. In fact, I don't think it does say that. I think it
14 says that the agent may and, at the direction of the required
15 lenders, the agent shall. There's nothing in the agreement
16 that says the required lenders shall tell the agent not to do
17 certain things. There's nothing in there that says that.
18 That's an interpretation that the debtors are proposing along
19 with the interpretation that that remedial provision is
20 exclusive.

21 THE COURT: But that was the argument my former
22 partner made and was outvoted on in Beal Bank.

23 MR. KIRPALANI: But, Your Honor, Beal was very clear
24 that this case is an historic case and that in the future,
25 remedies should be more spelled out --

1 THE COURT: You don't think that was --

2 MR. KIRPALANI: -- than what they were in that case.

3 THE COURT: Well, that cuts both ways, doesn't it? I
4 mean --

5 MR. KIRPALANI: I don't think -- no. I think it cuts
6 against the debtors, Your Honor.

7 THE COURT: I mean, the case law on these types of
8 issues goes back a long way. It goes back to the 30s and most
9 of it's in the indenture context. But there, the onus
10 generally is on the party trying to get around the limitations
11 on remedy provisions.

12 MR. KIRPALANI: I'm glad you mentioned the indenture
13 context, Your Honor, because I think that all of these cases
14 deal with issues such as the no-action provisions in
15 indentures, such as accelerating, such as taking actions that
16 are really collective actions. None of them, including Beal,
17 involves nonpayment at maturity by the borrower. None of them.
18 This is an interpretation that is strained to the logical --
19 the illogical extent, Your Honor, that a loan agreement can
20 remain unpaid, a superpriority DIP loan agreement, to boot, can
21 remain unpaid in a bankruptcy court in this district while the
22 debtors continue to operate using DIP proceeds and cash
23 collateral without unanimous extent -- without unanimous
24 consent, Your Honor.

25 THE COURT: But the agreement --

1 MR. KIRPALANI: There's nothing that supports that.

2 THE COURT: But the agreement says what it says. I
3 mean, people put these provisions in here.

4 MR. KIRPALANI: But, Your Honor, the agreement also
5 says what shall happen on the maturity date. And that isn't
6 happening. So what's left grey, I would argue completely grey,
7 is what happens to this estate on January 1st. There's nothing
8 in there that says that the debtors cannot pay that, be in
9 breach of the agreement simultaneously seek to enforce the
10 agreement and amend it. There's nothing that talks about this
11 radical, never-before-happened situation, Your Honor. This is
12 a first time for this to happen. And I think, Your Honor,
13 you're making the first decision on it.

14 THE COURT: But I guess -- you certainly get into the
15 collective action issue immediately at that point. It only
16 takes one -- how many people are lenders under this agreement
17 at this point?

18 MR. KIRPALANI: I believe -- don't know, Your Honor.
19 I assume many.

20 MR. BUTLER: Several hundred.

21 THE COURT: It just takes one out of a hundred to
22 start putting liens on the assets.

23 MR. KIRPALANI: Well, everything's already pledged to
24 them, Your Honor.

25 THE COURT: They could start -- it doesn't matter.

1 They can start enforcing. That's collective action written in
2 spades, isn't it?

3 MR. KIRPALANI: But Your Honor keeps talking about in
4 terms of enforcing. I haven't said that lender can come to
5 court, file a demand for payment. What I've said is that in
6 the absence of payment of the superpriority administrative
7 claim in this court, a lender could object to the payment of
8 junior claims. And I don't think there's anything in that
9 credit agreement that would prevent that.

10 THE COURT: But I think you're mixing apples and
11 oranges, though. There is the issue of granting the liens on
12 the hedging. But I don't see how you get away from the
13 collective action issue on remedies because if you don't read
14 the DIP agreement under 7.01 as saying that this is how the
15 agreement is enforced upon an event of default, including a
16 payment default upon maturity, then your one out of several
17 hundred can do pretty much whatever they want to do or be
18 bought off.

19 MR. KIRPALANI: Well, Your Honor, those several
20 hundred superpriority administrative expense claims that are
21 unpaid at maturity.

22 THE COURT: I understand.

23 MR. KIRPALANI: So --

24 THE COURT: But it seems to me a reasonable
25 interpretation of the agreement to say that the parties who

1 drafted this didn't want that to happen. They didn't want to
2 have hedge fund X holding up the debtor.

3 MR. KIRPALANI: But, Your Honor, there is no
4 qualifier in Section 2.13(c).

5 THE COURT: Well, it says the debtor shall pay, I
6 understand. But the debtor has pretty well said they're not
7 going to pay under the accommodation agreement. So at that
8 point, there has to be some form of enforcement action, doesn't
9 there?

10 MR. KIRPALANI: I mean, there can be all sorts of
11 actions.

12 THE COURT: In the event of default -- there's an
13 event of default. 7.01 says what happens when there's an event
14 of default. The event of default is the debtor hasn't paid on
15 maturity. So, at that point, it seems 7.01 kicks in.

16 MR. KIRPALANI: Again, there are many things that
17 creditors can do in bankruptcy cases that, I think, would not
18 amount to remedial action under a credit agreement such as
19 objecting to the payment of other claims.

20 THE COURT: That's fine but --

21 MR. KIRPALANI: Such as making motions to the Court.

22 THE COURT: -- it strikes me that the argument you're
23 making, though, is one that says that the remedies provision
24 doesn't apply at all on the maturity date.

25 MR. KIRPALANI: Well, because I think, Your Honor,

1 what I believe is happening is that they are extending the
2 maturity date. And I think they are trying to do that by
3 saying everything but extending the maturity date. And I think
4 it is for this Court to determine whether or not the substance
5 of what they're doing is actually to do that because that is
6 the liquidity runway they're seeking. They've sought it and
7 they've done exactly the same thing that they've done twice
8 before, tried this time and couldn't get it. And they are
9 relying on reading, I guess, provisions that, frankly, deal
10 with acceleration events contrary --

11 THE COURT: But right under its terms it's not
12 limited to an acceleration event.

13 MR. KIRPALANI: I didn't say it's limited, Your
14 Honor. It's not limited. But there are provisions in this
15 credit agreement that simply cannot be reconciled. I know Your
16 Honor believes that it can be, or at least you're arguing to me
17 it can be, because 2.13(c) just says the debtors shall pay but
18 doesn't say how can you make them pay. And then you go to 7.01
19 and say well, the only way to make them pay -- I'm just saying,
20 Your Honor, I think there are other ways to make the debtors
21 either pay or change the way they operate their business. But
22 none of my clients, I'm suggesting, are interested any of those
23 things. There may be others who are and I'm not sure this
24 credit agreement can stop them from doing that. I think what's
25 happening here, Your Honor, is very ill advised. And I'm not

1 saying it's going to be by my hand.

2 THE COURT: Okay.

3 MR. KIRPALANI: But I'd like to continue, if I can,
4 Your Honor.

5 THE COURT: Yeah. Why don't we move to the other
6 points?

7 MR. KIRPALANI: Because I do want to talk about the
8 priming issue. It's very central and it's very important. The
9 debtors are telling all lenders to stand still on December 31st
10 but at the same time, Your Honor, they're seeking to give away
11 200 million dollars of our collateral to currently unsecured
12 hedging counterparties. If Your Honor would just look at your
13 own DIP order of January 5th, 2007, which is the next slide,
14 Your Honor, it has a number 4 on the bottom, we read your DIP
15 order, Your Honor, as protecting us from being primed. It says
16 "No claim or lien having a priority superior to or pari passu
17 with those granted by this order to this agent and the DIP
18 lenders shall be granted or allowed while any portion of the
19 financing or any refinancing thereof or the commitments
20 thereunder or the DIP obligations remain outstanding."

21 We submit, Your Honor, that even if the Court does
22 not deny the motion outright as a disguised maturity extension
23 request, the Tranche C lenders undeniably had a right to rely
24 on Your Honor's DIP order that no other liens would be granted
25 until they were paid in full. It is the type of provision --

1 THE COURT: What about 13(b)?

2 MR. KIRPALANI: Coming to it, Your Honor.

3 THE COURT: Okay.

4 MR. KIRPALANI: If I can just have one minute, Your
5 Honor.

6 (Pause)

7 MR. KIRPALANI: I'm sorry. I thought you were going
8 to ask me about the provision the debtors cite, which was 6(d)
9 which I think is irrelevant to the issue, but I was going to
10 tell you why. But I'll take a look at 13 --

11 THE COURT: Well, 13(b) provides for modifications or
12 extenses of the order with the prior written consent of the
13 agent where it says "It shall not be modified or extended
14 without the prior written consent of the agent."

15 MR. KIRPALANI: Well, I think what this -- I think,
16 Your Honor, when you read this provision along with the
17 provision that says there shall be no liens, the only way to
18 reconcile them, Your Honor, is that if the Court were to grant
19 that, there does have to be an analysis as to whether or not
20 the liens being primed are adequately protected. And I know
21 Your Honor mentioned that you thought that was a prepetition
22 concept and I talked to lots of practitioners in the last few
23 weeks about whether, in fact, it is a prepetition concept, and
24 I've been researching it extensively. I think if it was a
25 prepetition concept and if a case had so held it was, the

1 debtors would have cited that.

2 THE COURT: No. I don't --

3 MR. KIRPALANI: They didn't.

4 THE COURT: I think what I said was the case is -- or
5 the agreements you were citing to me were all in the
6 prepetition context.

7 MR. KIRPALANI: Oh, yes.

8 THE COURT: My issue with the adequate protection
9 point is that the parties sat down and negotiated a DIP
10 agreement. And they're certainly very sophisticated. They
11 dealt with each other at arm's length. There were extensive
12 fees paid in connection with it. And it strikes me as odd that
13 the parties would go through that exercise, which spells out
14 exactly what the respective rights are, if then they were to
15 have overlaid on it the vagaries of adequate protection. I
16 mean, isn't the DIP agreement itself a consent as to what the
17 debtor can and cannot do with the collateral? It spells out
18 what the debtor can do and what the debtor can't do. And, of
19 course, you'd never need to get the adequate protection if the
20 secured lender consents. You don't even need to provide
21 adequate protection of the cash collateral if the secured
22 lender consents.

23 MR. KIRPALANI: I think while that's true, Your
24 Honor, the situation we have here is different because this is
25 not a situation where this DIP is in compliance, coasting

1 along, paying all of its obligations as and when they come due
2 with no anticipatory repudiation of the same. This is a
3 situation where the debtors are announcing that they will be in
4 breach of this agreement and, at the same time, trying to
5 enforce the very same agreement against lenders by saying we're
6 entitled to amend this agreement now and prime you. I think
7 the Court does have the power, and I think the DIP lenders do
8 have the right to request that the Court take a look at what is
9 happening to their lien position and do they or do they not
10 have an interest in property that's protected. And did they or
11 did they not expressly waive any rights to request that. And I
12 think the answers to those questions, Your Honor, are in favor
13 of the DIP lenders and not in favor of the borrower. Not under
14 the circumstances that we have here, Your Honor. And it may be
15 that these circumstances will never come up again but these are
16 circumstances that for three, four billion dollars of DIP
17 lenders are very serious because those credit markets that
18 everyone talks about affects all of them as well, not just the
19 industry.

20 Your Honor, just to make sure I cover it, the debtors
21 cite Section 6(d) of the DIP order that purports to state that
22 the unsecured hedging obligations are permitted under the DIP
23 credit agreement under Section 6(d). That's what they rely on
24 in their papers. And all I would point out, Your Honor, is
25 that that's incorrect. It's an incorrect reading of 6(d).

1 6(d) says "other than with respect to" -- this is the next
2 slide, by the way, Your Honor -- "other than with respect to
3 any liens or security interests arising after the refinancing
4 date and permitted under the DIP credit agreement to be senior
5 to the DIP liens". The hedging agreement liens are not senior
6 to the DIP liens. The reason why it's simply a square peg in a
7 round hole is 'cause the provision that that paragraph relates
8 to is 6.01 of the credit agreement which talks about things
9 that Your Honor has seen many times, state law, mechanics'
10 liens, warehousemen liens, etcetera. That has nothing to do
11 with what is happening to the DIP lenders in this motion, Your
12 Honor.

13 I think it's clear, I don't need to belabor it, that,
14 in fact, what is happening is there is 200 million dollars more
15 of secured claims being put ahead of the DIP lenders or ahead
16 of the Tranche C lenders in pari passu with the A and the B
17 lenders, Your Honor.

18 Now, with respect to this issue, and this is
19 important, the debtors have created what I would call an
20 elaborate rationale after the fact.

21 THE COURT: Well, before we get to that, is this an
22 amendment issue or is this an adequate protection issue?

23 MR. KIRPALANI: I think it's both, Your Honor. I
24 think in the first instance, it's an adequate protection issue.
25 If Your Honor believes that implicitly that the lenders have

1 consented to be primed to the tune of as many billions of
2 dollars as the agent and the borrower shall determine or the
3 required lenders shall determine over and above the C lenders
4 without regard to their interest in the collateral and what it
5 does to them, then, Your Honor, I would attack that this is
6 judgment of it because I think it's after the fact and I think
7 it's fabricated, Your Honor.

8 THE COURT: All right. But is it -- does the DIP
9 credit agreement prohibit the imposition of these liens?

10 MR. KIRPALANI: There's nothing expressly in the DIP
11 credit agreement that prohibits or permits these liens, Your
12 Honor. There's a general amendment provision, which is what
13 the debtor is relying on, that says the debtors may amend this
14 credit agreement with the required lenders. But elsewhere in
15 the agreement and in this order and in your DIP orders, Your
16 Honor, that amount was 150 million dollars. And so our
17 position is if that amount is getting increased, it needs to be
18 clear that we are adequately protected.

19 THE COURT: But again, the -- okay. So it sounds to
20 me, then, it is an adequate protection issue and not a --

21 MR. KIRPALANI: I think in the first instance it is.
22 And if Your Honor believes that we're not entitled to adequate
23 protection because the credit agreement, as Your Honor was
24 suggesting, may have impliedly consented to this basket being
25 upgraded, expanded to how ever much the debtors ask and receive

1 required A/B lender consent for, then we do have to look at
2 what is the business judgment rationale because I'm not sure
3 the debtors really disagree that we need to be adequately
4 protected, Your Honor. The debtors' opening motion suggests
5 that they are providing adequate protection to the DIP lenders.
6 They cite Section 361 in paragraph 51, they cite a litany of
7 things that they believe are adequately protecting the DIP
8 lenders and those are things that are their burden.

9 But to the extent that -- the debtors also try to
10 argue, which they do repeatedly, that there is a business
11 judgment reason why they should be granting priming liens to
12 hedging banks that also happen to be Tranche A lenders. They
13 will tell you, Your Honor -- Mr. Butler will tell you that
14 these six so-called relationship banks would otherwise have
15 used the maturity date of the DIP as a cross-default and
16 immediately terminated their out-of-the-money hedging contracts
17 and crystallized 350 million dollars of accelerated
18 administrative expense claims against the debtors. These
19 purported justifications, Your Honor, do not withstand the
20 slightest scrutiny. The notion that the debtors are concerned
21 about a 350 million dollar administrative expense claim going
22 unpaid on January 1st when a three and a half billion dollar
23 DIP superpriority administrative claim is going to be unpaid at
24 January 1st and is senior in payment unless this accommodation
25 agreement is entered, to any of those hedging obligations

1 doesn't even pass what I would call common sense scrutiny, Your
2 Honor. In fact, even if the debtors were to try and pay the
3 350 million dollars -- unclear why they would do that for an
4 outside the ordinary course of business claim like that in the
5 face of DIP defaulted maturity. But if they tried to, I am
6 sure, Your Honor, there would be objections to that and Your
7 Honor would look at your own orders in the absence of this lien
8 being granted and say they simply are not entitled to be paid
9 until the superpriority claims have been paid. And even if
10 Your Honor were to allow the payment, these six banks are good
11 for the money in the event, Your Honor, that there had to be
12 some adjustments made because the superpriority administrative
13 claims were not paid in full. That would still be a better and
14 more fair result, Your Honor, than giving them liens just a
15 month before their so-called threatened termination. Giving
16 them liens would trump us.

17 THE COURT: But in terms of the business judgment,
18 doesn't it all come down to who has a limitation on collective
19 action and who doesn't?

20 MR. KIRPALANI: Well, I would argue, Your Honor, that
21 if they don't have a limitation on collective action, we can
22 play out that stream. What would they do? Right, Your Honor?
23 They would come to Your Honor and they would say, aha, here's
24 my motion for payment of an administrative expense claim
25 returnable on twenty days' notice. I'm due -- JPMorgan Chase

1 says I'm due X hundreds of millions of dollars. And I believe,
2 Your Honor, there would be a couple of hundred, to use Mr.
3 Butler's words, of objections to that. And I think that Your
4 Honor would look at the DIP orders and say I don't think I can
5 pay this because it violates the priority scheme that I
6 carefully set out to protect those couple of hundred of DIP
7 lenders putting aside collective action remedies. That's what
8 I was trying to get at at the outset.

9 And, Your Honor, in addition, again, if they're not
10 liened up and that money does go out the door to them, it may
11 be subject to disgorgement in the event that it has to be. And
12 I think the case law on that is clear, Your Honor. At least
13 it's better than having them prime us, get first liens, and so
14 that they can never be seen from again.

15 THE COURT: But what is the next step --

16 MR. KIRPALANI: I think --

17 THE COURT: -- after the Court says I deny your
18 motion to be paid because there's not enough money to go
19 around?

20 MR. KIRPALANI: I think they'd seek to lift the
21 automatic stay. If you're thinking, Your Honor -- if you're
22 suggesting that they would be able to take some sort of action
23 or foreclosure type action or judgment type action in this
24 court, which would be the exclusive place they could do that,
25 they would need to move to lift the automatic stay and I think

1 Your Honor could dispose of that rather quickly. These are six
2 banks, Your Honor. This is not going to be, you know, some
3 earth shattering event.

4 And, Your Honor, these are amounts that the debtors
5 would pay in the ordinary course as they run off. It's about
6 seventeen million dollars a month as they run off. We're
7 talking about going from, Your Honor, from January 1st to
8 February 27th when the debtors propose to have a plan on file.

9 THE COURT: Doesn't that cut the other way?

10 MR. KIRPALANI: It doesn't, Your Honor, because if
11 that plan fails, they just leapfrogged us. They just
12 leapfrogged us by the tune of 200 million dollars whereas what
13 is the harm to them? If Your Honor were to balance the harms
14 as to whether to grant their motion or grant their lift of the
15 automatic stay, I think Your Honor would say the debtors are in
16 the middle of trying to negotiate a plan which would pay
17 administrative claims in full and your request to lift the
18 automatic stay is denied. These six banks should stand still
19 the same way that hundreds of lenders have agreed to stand
20 still and let this debtor do what it needs to do.

21 The business judgment, Your Honor, is nothing but an
22 afterthought. The debtors offered this preferential treatment
23 to hedging banks in order to get their vote for the Tranche A
24 of the DIP. Mr. Sheehan himself stated on the lender call --
25 oh, I'm sorry I can't -- he doesn't recall stating that he was

1 asked and gave that answer. But, Your Honor, silence sometimes
2 speaks volumes when you read the debtors' motion papers. If
3 this was unchallenged by us and other lenders, query whether it
4 would ever have come to light in this Court, if you read the
5 motion papers, it doesn't talk at all about this grand
6 difficult challenging situation they have with these hedging
7 counterparties that if this would not have happened, as part of
8 their affirmative motion, Your Honor, they have told Your Honor
9 nothing about why this is important.

10 The common sense challenge that I've talked about
11 before, I think, really does ring true, Your Honor, when you
12 think about it. I still believe, Your Honor, the business
13 judgment standard is the wrong standard because I think it is
14 an adequate protection issue. But again, I think that, since
15 the debtors are going to come before you and argue that no,
16 this is something that they need to be able to do in their
17 business judgment and not pursuant to Section 364(d), even
18 though they do cite Section 364(d) in paragraph 51 of their
19 motion, I think Your Honor needs to look to what are the
20 justifications for doing it. And the justifications for doing
21 it are only one because, if Your Honor recalls, Mr. Sheehan
22 testified, and it's Exhibit 26 in the exhibit binder, pages 29
23 and 31. This was JPMorgan's original request for an extension
24 of the maturity date, an outright extension, which would have
25 accelerated no hedging counterparties. And on page 31, it says

1 "We seek to give additional collateral to hedging
2 counterparties" as part of this extension. So for the debtors
3 to stand here before you today and say this is exactly why
4 we're doing it, Your Honor. We're doing it because we're
5 worried about the cross-default and

6 THE COURT: Well, under either scenario, when you're
7 negotiating an extension, you're playing against the fact that
8 there otherwise will be a default. I mean, they -- it's no
9 secret to JPMorgan that the alternative to agreeing to an
10 extension of the maturity date is that the maturity date comes
11 and goes. And in addition to being able to exercise the
12 remedies under the DIP agreement, each counterparty of the
13 hedge has a cross-default provision.

14 MR. KIRPALANI: No. I'm not following you, Your
15 Honor. I'm saying that when they were going to extend the
16 maturity date, that would have eliminated any cross-default --

17 THE COURT: But it's all with the --

18 MR. KIRPALANI: -- and they still said here, take
19 some liens.

20 THE COURT: But it's all with the backdrop of there
21 otherwise being a cross-default. So, of course, you're going
22 to say we're getting you off the hook of not only a default
23 under the credit agreement, the DIP agreement, but also a
24 default of the hedge agreement. So we want to get compensated
25 for that.

1 MR. KIRPALANI: Well, Your Honor, I'm saying that
2 that was an afterthought, that that rationale --

3 THE COURT: It wasn't an afterthought by JPMorgan.
4 They knew exactly what they were doing. They said --

5 MR. KIRPALANI: JPMorgan asked for it even though
6 they had no right to it.

7 THE COURT: But they --

8 MR. KIRPALANI: -- even though they had no ability to
9 cross-default.

10 THE COURT: But they would. They would as of --

11 MR. KIRPALANI: No, they would not.

12 THE COURT: -- December 31.

13 MR. KIRPALANI: Not if the DIP had been extended.

14 THE COURT: But it's only extended if they agree.
15 And they're not --

16 MR. KIRPALANI: Oh, okay. So Your Honor is saying
17 that it is absolutely prudent and okay for the debtors to give
18 collateral on account of one lender's position somewhere in the
19 capital structure.

20 THE COURT: No, no. I'm not saying that. I'm saying
21 that the notion that there was no cross-default under the
22 original scenario really begs the question because the original
23 scenario was to avoid a cross-default. It was just to avoid a
24 cross-default in respect of an extension as opposed to an
25 enforce -- a forbearance issue.

1 MR. KIRPALANI: Sure, Your Honor. The only point I'm
2 trying to make, though maybe I'm not making it clearly, is that
3 there is no need to pledge and give additional collateral to a
4 hedging bank unless there's going to be a cross-default.

5 THE COURT: Right.

6 MR. KIRPALANI: That's on --

7 THE COURT: But under either scenario --

8 MR. KIRPALANI: And then JPMorgan has filed papers --
9 JPMorgan has filed papers saying we would not require the
10 collateral in order to forbear. I mean, Your Honor, this whole
11 thing -- and I know it's difficult because Your Honor is only
12 hearing whatever is brought before the Court. But the entirety
13 of this process has been truly eye-opening for me.

14 THE COURT: No, but it seems perfectly reasonable for
15 JPMorgan wearing their hedging hat to say, you know, we want
16 collateral for that. I don't understand why they wouldn't say
17 it. It's a -- clearly, a business call -- we didn't decide the
18 adequate protection issue. It's clearly a business call on
19 whether you want to play chicken with those five or six parties
20 on that issue or not. I understand that issue. And you're
21 saying the debtor should play chicken with them.

22 MR. KIRPALANI: Well, because they're playing with
23 our money, Your Honor.

24 THE COURT: Well --

25 MR. KIRPALANI: They're playing with our 200 million

1 dollars.

2 THE COURT: Ultimately, they're playing with the fate
3 of the case. They're --

4 MR. KIRPALANI: I'm not sure the fate of the case is
5 going to hinge on 300 million dollars of administrative
6 expenses.

7 THE COURT: It very well might. Under the case law
8 in this circuit, if the debtor is faced with an active creditor
9 who has the right to be active, in asserting the payment of a
10 large administrative claim, the debtor faces a real risk of
11 conversion. It's that simple. Now, maybe what you're saying
12 is that would be a minimal risk because the counterparties to
13 these hedges at the end of the day wouldn't do that because it
14 wouldn't be in their interest.

15 MR. KIRPALANI: It wouldn't be in their economic
16 interest because they're behind the superpriority
17 administrative expenses.

18 THE COURT: Well, I don't -- you know, at the same
19 time, ostensibly, it's not in any of the people's interest who
20 didn't vote for an extension because it's not great for them to
21 have a liquidation, as you guys have said. But there's that
22 risk.

23 MR. KIRPALANI: Agreed, Your Honor.

24 THE COURT: And I guess what the debtor is saying is
25 of the two risks, the risk that the collateral will ever end up

1 going to the hedging counterparties is a more manageable risk
2 because they hope it'll run off and they hope they'll be able
3 to confirm their plan. And I understand your point. You're
4 basically saying that there's a risk that that plan won't be
5 confirmed and then you'll be primed.

6 MR. KIRPALANI: Well, we are primed now.

7 THE COURT: Well, but I mean as a --

8 MR. KIRPALANI: You're saying that the teeth of it --
9 the teeth of it.

10 THE COURT: In terms of actually

11 MR. KIRPALANI: Having to suffer the fate of the
12 priming.

13 THE COURT: -- crystallizing the claim --

14 MR. KIRPALANI: Right.

15 THE COURT: -- I mean, one would hope (a) that the
16 debtors would be able to manage their hedging exposure; and (b)
17 that they would never get to the point where people are
18 latching on to the collateral, because that means a
19 liquidation.

20 MR. KIRPALANI: Yeah. I also don't think they could
21 latch on to collateral in this court with the DIP
22 obligations --

23 THE COURT: Well, that's --

24 MR. KIRPALANI: -- being first priority liens.

25 THE COURT: But what I'm saying is the -- if the

1 accommodation agreement is approved --

2 MR. KIRPALANI: Yeah.

3 THE COURT: -- they're saying that the odds of having
4 a continuing large hedging exposure and the odds of there being
5 a meltdown scenario, those two odds together is what the
6 debtors are saying are smaller and more manageable than going
7 into January with every single party to the DIP credit
8 agreement having a right to pursue remedies.

9 MR. KIRPALANI: I think, Your Honor, what I was
10 suggesting is that every single party to the DIP credit
11 agreement would not pursue remedies if they were not being
12 primed. You know, this is --

13 THE COURT: Well, that's --

14 MR. KIRPALANI: -- you know --

15 THE COURT: In terms of -- in terms of --

16 MR. KIRPALANI: -- that this opportunity was never
17 given to us because JPMorgan wrote the document and circulated
18 it.

19 THE COURT: I've never seen the temptation to be a
20 holdout be a stronger situation than this one. I mean --

21 MR. KIRPALANI: We're not holdouts, Your Honor. All
22 we're saying is --

23 THE COURT: No, I'm not talking about your clients,
24 necessarily.

25 MR. KIRPALANI: All we're saying, Your Honor, is that

1 we are being primed by 200 million dollars. The debtors have
2 said they can use business judgment as the standard for
3 priming, we don't think so. That's what Section 364(d)
4 provides. If that were the case, the debtors would say I know
5 that the greater good is here and the greater good really must
6 come before those few that have interests in property. And my
7 business judgment is, we should prime those few that have
8 interests in property for the benefit of the estate.

9 But unless they can really show, Your Honor, that
10 this is a case and that that result is truly likely, and I
11 don't think I've heard anything that talks about how truly
12 likely it is, to result in greater value for the Tranche C
13 lenders who are being primed they can't meet that burden, Your
14 Honor.

15 THE COURT: Okay. But again, 10(b) of the DIP order
16 makes it pretty clear, I think, that the order, including the
17 provisions on priming, can be amended with the prior written
18 consent of the agent. And we've already established that as
19 far as the DIP agreement is concerned, which is the only place
20 of authority for the agent to give its prior written consent,
21 it can be amended as to these hedging obligations because
22 there's a very limited number of things where the DIP agreement
23 can't be amended. I don't think this is one of them. I
24 haven't heard you tell me otherwise.

25 MR. KIRPALANI: No, no. That's true, Your Honor.

1 I'm not telling you otherwise.

2 THE COURT: So the same order that giveth, can taketh
3 away.

4 MR. KIRPALANI: I think it can taketh away but, Your
5 Honor, still look to see what damage is being done to creditors
6 with interest in property.

7 THE COURT: Even if they agree to this ahead of time
8 and gave their agent and negotiated a specific set of
9 provisions that permitted the agent to amend the agreement?

10 MR. KIRPALANI: I think, Your Honor, that that right
11 to insure that your interests are adequately protected in the
12 bankruptcy court is a right that's sacrosanct. I don't think
13 there's anything there that accepts a waiver.

14 THE COURT: It's not sacrosanct if you give it up,
15 right?

16 MR. KIRPALANI: If you give it up, that's correct. I
17 don't believe that provision gives it up.

18 THE COURT: Okay.

19 MR. KIRPALANI: Your Honor, what the debtors have
20 said in their testimony today --

21 THE COURT: I'm sorry.

22 MR. KIRPALANI: Sure, I'm sorry.

23 THE COURT: The very thing that you're saying creates
24 a need for adequate protection -- the priming -- is something
25 that the agreement permits, right? You're just relying on the

1 order here. So it's, sort of, a general condition that's
2 creating the right to adequate protection. But it's a specific
3 thing that the parties permitted to be amended.

4 I'm not sure it would work the other way, too: if you
5 have a whole set of defaults would that really give the DIP
6 lender an ability to come in and say well I need another 200
7 million dollars in cash collateral when there's no provision in
8 the agreement that gives you the right to that? It's just
9 based on a sense that you need adequate protection?

10 Leaving that aside, it seems to me here the very
11 thing that your clients are saying establishes a right to
12 adequate protection is something that the DIP agreement permits
13 to occur.

14 MR. KIRPALANI: I think, Your Honor, that they have
15 sought to demonstrate to the Court that what they're doing
16 meets their business judgment. I think they've also pled to
17 the Court in their motion that what they're doing does
18 adequately protect the DIP lenders.

19 THE COURT: Well, I know. I told them I had problems
20 with that because I thought they were giving away too much
21 money.

22 MR. KIRPALANI: We would prefer that no money goes
23 out, Your Honor.

24 THE COURT: No, I mean too much money to the
25 people --

1 MR. KIRPALANI: None of my clients still get.

2 THE COURT: -- whose votes weren't necessary.

3 MR. KIRPALANI: We would prefer to take all of those
4 fees and apply it to the senior debt, Your Honor. That would
5 be a better use of that money, Your Honor.

6 But what's happening here, Judge, is Mr. Sheehan
7 testified that the reason the original proposal before the
8 Court was modified to provide less pay down was to give, not
9 really Delphi a greater liquidity runway, but to give GM a
10 greater liquidity runway. And it is that same liquidity call
11 that Delphi is so proudly putting before us as saying this is
12 your adequate protection. You are going to have additional
13 liquidity below you some time in February or March. Your
14 Honor, this is not something that, I think, any lender could
15 rely on when the money -- the priming is occurring today and
16 the adequate protection is being provided in February. If that
17 were adequate protection, Your Honor, then Wimpy would be
18 adequately protecting Popeye every week.

19 I think Your Honor, with respect to the issue of the
20 fees I believe, Your Honor, it is one of the slides in front of
21 you, it is the very last slide Your Honor, and I won't talk
22 about the numbers out loud.

23 THE COURT: Uh-huh.

24 MR. KIRPALANI: But the debtors are telling you, and
25 will tell you, that these fees are also part of their business

1 judgment. When you look at the size of the DIP facility the
2 fees that are being paid are really not that extraordinary. I
3 would say for one month's worth of work, Your Honor, JPMorgan's
4 fee is quite extraordinary.

5 I would say that the purported evidence from Mr.
6 Sheehan of what some of these other arrangers did in order to
7 obtain a fee, such as give comments back and forth on the
8 accommodation agreement, Mr. Sheehan also testified in his
9 deposition that the Tranche C collective, and in particular
10 some of the larger holders of Tranche C loans gave much more
11 extensive comments and spent much more time trying to reach an
12 accommodation. Many of those comments is what did garner
13 additional support from other parties. And yet we requested no
14 fee.

15 The concern that we have, Your Honor, is about
16 process. It is about, one, granting hedging counterparties
17 collateral in exchange for their vote. Two, granting fees,
18 truly, in exchange for their vote. I understand this is
19 extraordinary, Your Honor, but the Court is the arbiter of what
20 is extraordinary and what is impermissible, Your Honor. And we
21 believe what's happened here is impermissible. Nothing
22 further, Your Honor.

23 THE COURT: Okay.

24 MR. KIRPALANI: Thank you, Judge.

25 THE COURT: Thank you.

1 MR. SUSSMAN: May I approach, Your Honor?

2 THE COURT: Sure.

3 (Pause)

4 MR. SUSSMAN: Ronald Sussman, Cooley Godward Kronish
5 on behalf of Greywolf Capital Management, Your Honor.

6 As always, Susheel Kirpalani being his articulate
7 self I'm not going to reiterate all of the things that he said,
8 I'm just going to let you know that Greywolf joins in the
9 objection. And the one additional comment I'll make is that if
10 the Court were to decide to overrule the objection and grant
11 the debtors' motion, we'd ask you to strike any provision of an
12 order that gives up our ten days to appeal. Thank you, Judge.

13 THE COURT: Okay.

14 (Pause)

15 MS. ELKIN: Good afternoon, Your Honor. Judy Elkin
16 for Calyon. I too am not going to repeat everything
17 Mr. Kirpalani said but I do want to answer one question that
18 the Court had that I disagree with Mr. Kirpalani on.

19 The Court asked if there was any provision in the
20 credit agreement that prevented changing the amounts of the
21 hedging that was given pari passu and to allowing a bump of the
22 lien amounts. And, Your Honor, I think it's a pretty general
23 rule of contract construction that the specific overrides the
24 general. So I'd like to point out to the Court two other
25 sections of the credit agreement that we haven't really

1 discussed.

2 One is the part of Section 10.09 which -- 10.09 is
3 not it's (iii). It's on page 95 of the credit agreement. And
4 it specifically says that the consent of all the lenders is
5 required. And (iii)(C) to amend or modify the superpriority
6 claim status of the lenders contemplated by Section 2.25.

7 And then I would ask the Court to look at 2.25.
8 Because the way I read 2.25 the superpriority claim status that
9 was granted to the A and B lenders included those liens that
10 existed on the closing date, which are those liens that are set
11 out in the credit agreement which are a limitation on the
12 hedging to 150 million. It is not this additional 200 million.

13 And while we can go back and forth to say that there
14 are some general provisions in the credit agreement or in the
15 order that lets the agent modify 10.09 of the credit agreement
16 and 2.25 require a modification of superpriority claim status
17 and the liens being granted to the A and B lenders to only be
18 done with a hundred percent consent.

19 THE COURT: But isn't "superpriority claim" defined
20 as a superpriority administrative expense claim? It's not
21 talking about collateral.

22 MS. ELKIN: If you read through all of 2.25, which
23 I'm not going to do right now, I read it to include -- it
24 includes the collateral, it includes the lien status and it
25 includes the superpriority administrative claims.

1 THE COURT: Okay. But (C) on page 95, in 10.09, the
2 language that requires unanimous consent, it says amend or
3 modify and then it uses, in uppercase terms, "superpriority
4 claim" status.

5 MS. ELKIN: Right.

6 THE COURT: The definition of "superpriority claim,"
7 on page 29, just refers to administrative expense claims under
8 503 and 507. It doesn't cover collateral.

9 MS. ELKIN: It doesn't cover collateral but it also
10 covers -- it doesn't necessarily cover collateral but it covers
11 the superpriority liens.

12 THE COURT: It doesn't under the definition. It just
13 refers to a claim, against the borrower or any guarantor, which
14 is an administrative expense claim.

15 MS. ELKIN: Right. But the administrative expense
16 claims that are granted superpriority status, the priority
17 structure of 2.25 gives that priority to the A and B lenders
18 over the hedging lenders except for 150 million dollars. It
19 doesn't have in there that at any time you can increase that
20 amount. Because if you're doing that you're, in effect,
21 modifying 2.25 superpriority status. You're diluting it.
22 You're basically diluting the claims of the A and B lenders and
23 you're diluting their collateral pool.

24 THE COURT: Okay.

25 MS. ELKIN: Your Honor, I think it's important

1 that -- I mean, I understand the concern that everybody has
2 here, which is what happens if we don't approve this, does this
3 debtor go into liquidation. And that's not anybody's goal
4 here. But I don't think that you can use that threat to
5 abrogate a contract which clearly requires that certain things
6 be done with the consent of a certain amount of the lenders.
7 And I know there's been a lot of talk about the Beal case. And
8 I think the Beal case is distinguishable. I'd also point the
9 Court out to another case that held that lenders -- that you
10 cannot modify the terms of a credit agreement that require a
11 hundred percent without the hundred percent, notwithstanding
12 that you can use waiver language and try to get around it. And
13 that's Citadel Equity Fund vs. Aquila. It's 371 F. Supp. 2d
14 510, 516 (S.D.N.Y. 2005), which is the District Court opinion.
15 It was affirmed by the Second Circuit.

16 Your Honor, we think that it's important in this
17 district that DIP lenders be given the benefit of their bargain
18 and that includes being able to rely on a credit agreement that
19 provided that they had certain claims and that only certain
20 other amounts of claims were to be treated equal with them or
21 junior to them and not to have those claims elevated every time
22 the business judgment. Because if you can use the business
23 judgment to get around a DIP credit agreement then there's no
24 sanctity in DIP credit agreements.

25 THE COURT: But that's not what the debtors are

1 purporting to do here. They say they have a contractual right
2 to do it.

3 MS. ELKIN: I agree they say they have contractual
4 rights to do what they're doing, but I think that the terms of
5 the credit agreement require -- this is not just a forbearance
6 agreement. You asked Mr. Kirpalani a question but you can
7 really turn that on your head. Which is these five or six,
8 whatever number they are, of the hedging lenders said we won't
9 agree to an extension unless you agree to cover our potential
10 trading and give us additional collateral. So you have, here
11 again, the potentiality for five or six holdout lenders. But
12 if this was just a simple forbearance agreement it would simply
13 say we agree, the required lenders because that's all that's
14 required, we agree we're not going to exercise remedies,
15 period. And those five lenders, so what? So they wouldn't be
16 out there. The other lenders would agree not to exercise
17 remedies. They would declare a default under their hedging
18 agreements and they would try to come to this court. And as
19 Mr. Kirpalani said, we would have to deal with that in court.

20 But now instead of just dealing with a pure
21 forbearance agreement which, under New York law is simply an
22 agreement not to exercise remedies. It's not tacked on to an
23 agreement to elevate unsecured debt to secured debt and to
24 dilute the priority --

25 THE COURT: Well, forbearance agreements frequently

1 have provisions providing for payments, pay downs, liens, all
2 sorts of things.

3 MS. ELKIN: They do, Your Honor, but they're also
4 within the bounds of the credit agreement that permits a
5 certain number of lenders to vote on this.

6 THE COURT: But that's what we keep coming back to.
7 I think in terms of the issues here, it just seems to me that
8 clearly if the debtor were able to compel other groups of
9 creditors to stand still, like the hedging lenders, they would
10 do that. But the issue is, do they have the right, given the
11 votes that they've gotten, to compel this group, right?

12 MS. ELKIN: That is the issue, Your Honor. Whether
13 under this credit agreement the actions they are seeking to
14 take, which as Mr. Kirpalani said at length, is form over
15 substance an extension of the maturity date and in our mind a
16 dilution of the liens and the collateral pool that we signed up
17 for, that that has to be done with more than sixty-eight
18 percent of the lenders.

19 THE COURT: Okay.

20 MS. ELKIN: Thank you.

21 MR. NEIER: David Neier, Your Honor. I'll be very
22 brief. We would join in the comments of the other objectors,
23 Mr. Kirpalani, Ms. Elkin and just add two thoughts.

24 First, with respect to voting, on the same page that
25 Ms. Elkin was referring to that is page 95 of the DIP credit

1 agreement, the way we read it, and it's about half way down the
2 page under (iv), it's actually (E)(iv). You require all of the
3 Tranche A lenders and Tranche B lenders to amend the definition
4 of required lenders or the definition of supermajority first
5 priority lenders. We think the accommodation agreement does
6 amend the voting provisions under the DIP credit agreement in a
7 way that's not permissible.

8 The debtors' argument is that they're simply creating
9 this alternate reality under the accommodation agreement where
10 you have different voting, which will be just those lenders who
11 consented to the accommodation agreement. And then at the end
12 of the accommodation period you'll snap back to the voting
13 provisions under the DIP credit agreement. We think that's
14 really inappropriate.

15 Under all circumstances voting provisions should
16 remain the same. That was something that was agreed to and all
17 lenders, all A and B lenders, have not allowed the debtors to
18 amend the DIP credit agreement standards with respect to
19 voting.

20 THE COURT: Let me make sure I understand this,
21 though, and maybe I'm wrong about this. It seemed to me that
22 the changes in the voting definitions in the accommodation
23 agreement dealt only with specific provisions of the
24 accommodation agreement.

25 MR. NEIER: That's correct, Your Honor.

1 THE COURT: So that, for example, if --

2 MR. NEIER: They would be --

3 THE COURT: -- Delphi proposed next week to extend
4 the maturity date it would have to still get unanimous consent.
5 It couldn't say we caught you, now we've modified the
6 definitions in the accommodation agreement, and we only need
7 the accommodation agreement.

8 MR. NEIER: That's absolutely correct, Your Honor.
9 What I think is problematic is to have a loan document out
10 there that doesn't respect "required lenders." And I think
11 that's inappropriate and I see no reason for it. They're doing
12 this in two ways. One, they're saying only consenting lenders
13 can vote with respect to anything in the accomodation period,
14 such as the milestones that have to be met by the debtors.
15 And, two, they're adding hedging obligations as a participating
16 lender and I can't really see how that really affects anything
17 in the accommodation period but I think it's unwise and
18 inappropriate to do so. I think the vote should always be
19 "required lenders" and we shouldn't create this alternate
20 reality for the next six months under the accommodation
21 agreement. We should leave everything at required lenders.
22 That's the first point.

23 The second point, Your Honor, is we had -- as
24 somebody who has a 401K that's really a .401K at this point --
25 we had an extraordinary rise in the stock market last week. We

1 had a seventeen percent rise in the stock market. We had
2 commodities rising for the first time in a long time. We had
3 the dollar falling against most major currencies, including the
4 Mexican Peso. And so what happened to the debtors' exposure,
5 in one week, the exposure went -- their hedging exposure went
6 down from 400 million to 300 million. But we've all learned
7 our lessons, okay. There can be a reversal of that trend
8 almost overnight if not overnight.

9 And as a result, to have the hedging banks allowed to
10 terminate the accommodation agreement if their exposure exceeds
11 500 million dollars when they're already at 350 million
12 dollars, I think is also an inappropriate grant to the hedging
13 obligations. I think if we're going to have an accommodation
14 period it shouldn't matter what their exposure is. They're
15 getting liens up to 350 million dollars, with the additional
16 250 million dollars. And I join in my colleagues' objections
17 with respect to that. But I think it's unwise and
18 inappropriate to have, then, a termination of the accommodation
19 agreement with respect to the hedging obligations if their
20 exposure exceeds 500 million. Then they will have a 350
21 million dollar A/B lien -- the same pari passu with the A/B
22 liens. And they will have additional exposure that will all
23 become crystallized.

24 Yes, they can't move to foreclose on their rights
25 during the accommodation period, but that's not enough. They

1 shouldn't have this additional right to terminate the hedging
2 obligations if their exposure exceeds 500 million dollars at
3 any one time. Thank you, Your Honor.

4 THE COURT: I guess you're up, Mr. Butler. Before
5 you start, I have a basic question, which is what is different
6 under this accommodation agreement, which acknowledges that the
7 maturity date will come on the 31st? What is different under
8 that set of facts then from an extension?

9 MR. BUTLER: There are a number of things that are
10 different, Your Honor. We've called some of them out in
11 footnote 10 of our original omnibus reply.

12 The accommodation agreement provides for forbearance
13 during a default rather than an extension of the maturity date.
14 The maturity date is not extended, the loans are due, there are
15 defaults. And what we deal with under the accommodation
16 agreement are the terms and conditions under which the required
17 lenders have directed the administrative agent not to act. And
18 candidly the agreement itself could have been simply a two-page
19 agreement had we been able to extract that from the required
20 lenders which simply had said I direct the administrative agent
21 not to act pursuant to the credit agreement. We couldn't do
22 that because the required lenders and the administrative agent
23 required a number of conditions, which is commonplace in those
24 kinds of agreements as the Court acknowledged, in doing it.
25 But that agreement, the accommodation agreement, just deals

1 with post-default remedies and other matters.

2 The fact is that the maturity date will occur on
3 December 31st and there are a number of consequences to the
4 debtors as a result of that. For example, the Tranche A
5 commitment will terminate. We will no longer be able to borrow
6 under our DIP credit agreement. Number two, interest will
7 begin to accrue at a higher rate of interest, pursuant to the
8 credit agreement, an additional 200 basis points.

9 Number three, we will no longer be able to borrow or
10 to accrue interest on a LIBOR basis but instead we'll have to
11 deal with base rate loans. Number four, we'll be required to
12 cash collateralize outstanding letters of credit as we go
13 through and deal with those issues. Those are four major
14 examples.

15 THE COURT: These are things that are required by the
16 credit agreement? They're not impositions in return for
17 getting forbearance?

18 MR. BUTLER: Correct. These are the operation of the
19 credit agreement. When the credit agreement -- when you are
20 post-maturity there are things you cannot do under the credit
21 agreement and things that you have to do. So these are -- I'm
22 giving you just some examples of it. So the fact of the matter
23 is this company will be dealing with a DIP agreement which has
24 matured but which we have received and entered into
25 accommodations by the required lenders.

1 At the front end of this presentation, Your Honor, in
2 trying to be responsive to the objections that have been raised
3 I want to be clear, because this hearing is being widely
4 covered and there was something not discussed at all by the
5 objectors during the course of this presentation today. And
6 that is that what we're dealing with here is an inter-creditor
7 dispute. And the real question that is before the Court, as
8 the Court points out, is what are the contractual rights of the
9 parties under the post-petition DIP credit agreement?

10 And the liquidity runway that Mr. Sheehan has talked
11 about here, and having transparency that we are able to use the
12 contractual terms of the credit agreement in a manner that will
13 continue to provide a liquidity runway, is important not just
14 for the people in this courtroom, but the fact of the matter is
15 that there are many, many parties outside of this courtroom who
16 are waiting to hear the published reports of whether this is
17 approved because the fact is that there are hundreds and indeed
18 thousands of parties that are extending hundreds of millions of
19 dollars of post-petition, unsecured trade credit to this
20 company on a continuing basis.

21 And there's General Motors who's offered to make
22 available another 600 million dollars worth of liquidity, just
23 as they funded the extraordinary needs of the company during
24 the course of 2008, on the basis that this accommodation
25 agreement is approved.

1 And so, what we need to be able to convince our
2 administrative creditors, our suppliers, employees, other
3 contract parties, our customers, we need to be able to
4 demonstrate to them that we have an interim solution pending an
5 ultimate disposition of this case through a plan of
6 reorganization, that we are able to, in this extraordinary
7 economic and automotive environment, that we're able to provide
8 them, those administrative creditors, the transparency of a
9 liquidity runway. If the debtors are unsuccessful in that goal
10 and can't satisfy those creditors then they will stop
11 supporting the company.

12 And that's really what this is about. The company
13 would have preferred that there had been a third extension of
14 the DIP. The reality is, over the last six months a lot of
15 this DIP has traded, people have bought in at substantial
16 discounts to the DIP, it's in different hands -- many aspects
17 of the DIP. And when it came through to seeking, again, a
18 unanimous concurrence of an extension which would have allowed
19 us to continue to borrow under the DIP, to continue to have
20 LIBOR loans, to continue to do LCs in the normal course and all
21 of the other benefits you have under a credit agreement that is
22 continuing to operate, we could not get it. With the
23 administrative agent we tried to get it; we fell short of a
24 unanimous view. And therefore we moved to implement the
25 provisions of the credit agreement that would allow us to enter

1 an accommodation agreement with respect to remedies and with
2 respect to how and under what circumstances the required
3 lenders would direct the administrative agent to seek to have
4 the loans paid over to the DIP lenders.

5 And so, I recognize and I respect the inter-creditor
6 dispute that is here but I think it's extremely important when
7 you talk about business judgment here, we're not coming to the
8 Court, and I think the Court recognizes, the debtors aren't
9 coming to the Court saying Judge, we have a really good
10 business reason why you should rewrite the contract. That's
11 not why we're here. We have a really good business reason to
12 enter into an accommodation agreement that is contemplated by
13 and authorized by the credit agreement, that does not do
14 violence of the terms of the agreement but in fact implements
15 it so that we have the ability to provide this liquidity runway
16 for all of our stakeholders. And hopefully over the next six
17 months be able to bring resolution to this case. And that is,
18 I think, fundamental to why we are here.

19 The liquidity that's going to fund this case over the
20 next six months are the continued support of our administrative
21 creditors who have, when it's approved, that transparency and
22 through the 600 million dollar facility approved by Your Honor
23 previously this morning.

24 In terms of looking at the objections, and I'm not
25 going to go through them all in detail, Your Honor. We wrote

1 but a reply and then a supplemental reply. And Mr. Sheehan's
2 declarations have been pretty exhaustive on the views here.
3 But I do think that fundamental to this is Your Honor
4 determining whether or not the views of the administrative
5 agent, more than two-thirds of the required lenders under the
6 DIP agreement and the debtors; whether our mutual
7 interpretation of the agreement is in fact the Court's
8 interpretation. Which is, can the debtors and the
9 administrative agent and more than two-thirds of the required
10 lenders under that agreement reach agreement about how and
11 under what circumstances the remedies under that agreement will
12 be pursued? To me that seems to me it's a yes or a no.

13 If the answer is yes, and we believe it absolutely
14 is. We think it's absolutely crystal clear under the
15 documents. If the answer is yes, then the question is, under
16 the accommodation agreement, have the concessions or
17 accommodations that the debtors have made in connection with
18 that fundamental accommodation from the DIP lenders, are those
19 agreements justified as a matter of business judgment? Did we
20 have a rational business purpose for making the agreements that
21 we made? And I would submit to Your Honor that the answer to
22 that question is absolutely yes.

23 We have a legitimate business purpose for each and
24 every item that we have undertaken here. And we are, as
25 Mr. Sheehan testified, we are balancing, every day, in a very

1 complex situation the competing interests and demands of many
2 stakeholders, including the differing competing interests and
3 demands of our DIP lenders themselves who do not speak as a
4 homogenous group but have very different views among themselves
5 and disparate views of both how we should proceed here and what
6 the ultimate resolution of this case ought to be. And it's our
7 job, during this accommodation period, to bring all of those
8 views together and we hope to do that through filing further
9 plan modifications at the end of February. That is our goal
10 and we have agreed with the participating lenders in the
11 accommodation agreement, which any DIP lender could have signed
12 up to be one of, we've agreed that they will have a look at the
13 end of February and that they will be able to redirect the
14 administrative agent if we are not able to satisfy them that
15 we've accomplished that goal.

16 And Your Honor, I think, as you pointed out, but just
17 to say it, while I respect Mr. Kirpalani in his advocacy, the
18 fact is it's just not accurate that nothing is going to happen
19 here on December 31st. There are material things that will
20 happen. But if Your Honor approves this agreement, because we
21 have obtained the contractual group of lenders under the DIP
22 credit agreement to support us in the accommodation agreement,
23 one thing that won't happen is there will not be a broken
24 highway here which will cause people not to continue to support
25 the company financially.

1 With respect to the interpretation of the agreements,
2 I won't go through that in great detail but we believe that
3 Section 2.28 and Section 7.01 are clear in their
4 interpretation. And you do need to look at the context. Your
5 Honor presided over this, you approved the rollup of Tranche C
6 lenders, which were, in fact, the prepetition secured lenders,
7 who, in the middle of this case, got rolled up from prepetition
8 status to post-petition status. And that was, from their
9 perspective, an extremely important event because it prevents,
10 for example, the debtors from classifying and modifying that
11 debt as part of a reorganization plan. They have significant
12 benefits they got for that rollup in addition to us having paid
13 over a billion dollars in fees, expenses and interest to the
14 post-petition lenders since we filed Chapter 11. They've had
15 that benefit as well.

16 What they don't have is the benefit of being able to
17 vote on everything. What they don't have is the ability to
18 complain when the "required lenders," which they knew from the
19 outset, excluded them when the required lenders have decided to
20 amend the agreement, have decided to forbear on remedies, have
21 decided to take other action authorized and relegated to them
22 under the terms of the DIP credit agreement, they simply don't
23 have a voice.

24 That does not mean, Your Honor, that their views are
25 not important to us. And as the testimony and this record

1 indicates, we have spent weeks trying to negotiate concessions
2 and accommodations that would make our Tranche C lenders as
3 comfortable as they could be in going forward. We weren't
4 fully successful in that, as is obvious by some of the
5 objections that have been filed here today. But the reality
6 is, we're going to be continuing to work with them during the
7 accommodation period, if Your Honor approves this, towards a
8 consensual plan of reorganization. And therefore trying to be
9 transparent to them, trying to consider their views and
10 incorporate those which we believe we could while balancing the
11 interests of other stakeholders, the A/B lenders, General
12 Motors, the administrative agent, the company, other parties
13 who are providing post-petition unsecured credit to the
14 company, balancing all those things trying to make sure that we
15 reached an appropriate balance.

16 That's why, Your Honor, and Mr. Sheehan has
17 testified, we believe that the payment of fees, for example,
18 consent fees, to Tranche C lenders who submitted their pages by
19 the deadline last week ought to be on and is an appropriate use
20 of the fees. It represents somewhere in the neighborhood of
21 about twenty percent of the total fees that are being paid if
22 Your Honor approves this transaction.

23 But I think, Your Honor, in terms of the basic
24 construct, if Your Honor agrees with our view of the DIP credit
25 agreement, which, as I said, I think is the appropriate view

1 here -- one that the required lenders and the administrative
2 agent support as well as, by the way, both statutory committees
3 believe that's what the deal is here as well -- once you reach
4 that conclusion, then I believe the rest of the agreements here
5 follow from that. And I think that the record is
6 uncontroverted on the business judgment that the company used.

7 Now a word about adequate protection --

8 THE COURT: Before you get to that, what the
9 objectors contend is that, particularly with regard to
10 providing the additional collateral for another 200 million of
11 hedging obligations, that that is not an appropriate exercise
12 of business judgment because, I gather, the belief that it's
13 not in the economic best interest of the hedging parties to do
14 anything about a cross default.

15 MR. BUTLER: I think, frankly, that is pure
16 speculation on behalf of the objectors. In the economic world
17 that I live in, right now that we all live in, and the
18 negotiations I've been involved in, this and other
19 transactions, the fact of the matter is that people -- that
20 parties are crystallizing obligations and trying to mitigate
21 against them as quickly as they possibly can. And I have every
22 reason to believe that there is a significant risk that one or
23 more of the hedge lenders, if left to their individual action,
24 which they would be entitled to do, and I believe, by the way,
25 in the issue of transparency I think JPMorgan filed a

1 supplemental reply today reiterating again, because it wants to
2 be transparent to this Court. It's not trying to mislead
3 anybody. It's operating as an administrative agent, as a
4 lender and as a hedge provider which it's authorized to do.

5 In fact, as much as we've been criticized about the
6 hedge lending thing, the reality is the contracts among all of
7 these lenders are that the hedge lenders have to be Tranche A
8 and B lenders, the credit agreement requires it. It's not a
9 surprise or a secret that they have the hedge exposure because
10 that's the only way you can have it under the agreement. It
11 was contracted for in that matter. And they, I think, have
12 been completely transparent to this Court and to the parties
13 that while they are prepared to meet the requirements we have
14 asked for in this accommodation agreement that they forbear
15 from termination even though they're otherwise to do so on
16 December 31st. Because that, by the way, is another element of
17 the fact that the maturity date comes due. When the maturity
18 dates occurs they will have that right. And it is an
19 individual decision not a collective action issue.

20 We were able to obtain, and it was difficult to
21 obtain, this agreement among all six lenders because each of
22 them had the individual rights. We were able to negotiate a
23 scenario in which all six hedge providers have agreed not to
24 crystallize whatever may be due and would otherwise be due and
25 owing if they terminated on December 31st.

1 The arguments or what Your Honor acknowledged to be
2 the case law in this district, I have spent a lot of time
3 talking with the objectors about because I do not believe this
4 company ought to be getting in the business, these debtors, of
5 not paying their administrative obligations as and when they
6 become due in the ordinary course of business unless they have
7 reached agreements permitted under contracts that allow them to
8 do that. And this DIP agreement allows us to do it; the hedge
9 agreements did not. And we're otherwise paying our
10 administrative expenses as they become due and that's important
11 to continue to be able to enjoy the support of our
12 administrative creditors and our suppliers and customers and
13 others. We have to be able to continue to do that.

14 So Your Honor, I think that we're doing precisely
15 what the agreement allows us to do. I believe that we have
16 made -- it's easy when you're sitting in a particular chair
17 that's not the fiduciary chair to say why don't you bet the
18 ranch. We're trying to make the most careful, most calculated
19 decisions as possible as this management team is navigating
20 through this extraordinary economy right now. And we think we
21 are on a course here that is appropriate and that will provide
22 the, as we said, the appropriate liquidity runway to our other
23 administrative creditors.

24 Does that answer your question, Your Honor? Can I go
25 on to the cash collateral?

1 THE COURT: Yes. You were going to adequate
2 protection.

3 MR. BUTLER: Adequate protection?

4 THE COURT: Yeah.

5 MR. BUTLER: We make it clear in our papers that we
6 do not believe that the Tranche C lenders are entitled to
7 adequate protection for at least two reasons. One of them is
8 that this is a post-petition agreement and we were not able to
9 find, and Mr. Kirpalani's quite correct if I could have found a
10 case that addressed post-petition adequate protection I would
11 have cited it. I think he would have cited as well if he could
12 have found one going his way. The fact of the matter is, I
13 don't think either of us found cases on this point that
14 indicated that post-petition interests are subject to adequate
15 protection.

16 I think the reason for that is that they're subject
17 to contract. The fact of the matter is that the contract
18 provides, quite clearly, the consent of the lenders for us to
19 be able to use our collateral and operate our business pursuant
20 to the terms of the credit documents. And in our view no
21 individual DIP creditor or DIP lender -- no individual lender
22 is entitled to seek adequate protection independently, that has
23 to be done through the administrative agent as directed by the
24 required lenders, or, absent such a direction, in the
25 discretion of the administrative agent.

1 So we don't believe that it's available on a post-
2 petition basis. And secondly, we believe the contract that has
3 been approved by this Court represents a consent which would,
4 even if it were available on a theoretical basis post-petition,
5 in this case under these circumstances it would not be
6 available.

7 Even so, Your Honor, we recognize and we said in one
8 of our reply papers we recognize that we spent five weeks
9 negotiating with our Tranche A, B and C lenders a whole series
10 of concessions by the company that look a lot like adequate
11 protection, in terms of all the things we've agreed to do. And
12 they're spelled out quite clearly in the accommodation
13 agreement, quite clearly in the papers. I'm not going to
14 recite them all here. And so if by chance Your Honor disagrees
15 with the debtors' views on adequate protection, I think you can
16 still find that we have, in fact, provided adequate protection.
17 Seeing as if you decided that way that would be our burden, but
18 we think it's pretty clear, frankly, under the contract that
19 these DIP lenders -- the changes we're proposing and the things
20 we're proposing to do, the amendment of the basket under the
21 DIP credit agreement which has been approved by the required
22 lenders today that's all done as a matter of contract. And we
23 believe it's pretty clear.

24 So on that point I don't know if Your Honor has any
25 other questions.

1 THE COURT: On the topic of the concessions that the
2 debtors have provided to the Tranche C lenders, in terms of the
3 actual out-of-pocket cost, that's now severely lower than it
4 was before, right?

5 MR. BUTLER: Yes, Your Honor. The actual amount that
6 will be paid is probably twenty-five percent of what could have
7 been paid, something in that neighborhood.

8 THE COURT: The other things are, like, granting
9 additional liens and agreeing to some foreign liens, is that
10 correct?

11 MR. BUTLER: Correct. I mean, I think one of the
12 basic ones, Your Honor, under the terms of the waterfall; again
13 another effect, post maturity date, is that interest isn't paid
14 to the Tranche C lenders under the terms of the agreement.
15 We've agreed not only to increase the interest rate, because
16 that is -- I won't call it an agreement, we think that's an
17 operation of the credit agreement. But at an additional 200
18 basis points we have agreed to deposit that into a segregated
19 account with the administrative agent. Granted, the A's and
20 B's have to get paid off before that would go to the C's, but
21 it would be sitting there in an accruing account and accrued
22 under the terms of the accommodation agreement.

23 That, I think, is one of the most fundamental issues.
24 But in addition to that we've agreed to limitations on
25 repatriation from global affiliates. We've been able to obtain

1 the forbearance of hedge parties under independent agreements
2 that they have with us. There is a provision for paying down,
3 irrespective of the borrowing base, I believe it's at least
4 eighty million dollars during the term of the accommodation
5 agreement, if I recall correctly. We have reduced the amount
6 of permissible secured indebtedness on the debtors' foreign
7 subsidiaries by 500 million dollars, from 1.5 billion to a
8 billion. We have pledged all of the balance of the equity
9 interests of our foreign subsidiaries through a new collateral
10 pledge of a hundred percent, up from sixty-five percent. We
11 have agreed that if we settle the current plan investor
12 litigation that under the terms described in the accommodation
13 agreement that proceeds would be used to repay the DIP
14 facility.

15 We have provided changes to the thresholds for asset
16 sale sweeps. We have entered into a mechanism that requires us
17 to use commercial and reasonable efforts to contest and cause
18 our foreign subsidiaries to contest any efforts for certain
19 regulatory claims to be made in non-U.S. jurisdiction. We have
20 provided that an inter-company note that exists will be secured
21 -- obligation will be secured by one of the foreign holding
22 companies under the terms specified in the accommodation
23 agreement. And we've also established a new minimum liquidity
24 covenant, among other things. There are other agreements set
25 forth in the accommodation agreement about how we will perform

1 and conduct our business.

2 All of those agreements by us, which have been
3 carefully negotiated by the administrative agent and voted on
4 and approved by the required lenders, inured to the benefits of
5 all of the lenders.

6 The other point I'd simply make, and I know
7 Mr. Kirpalani and his clients don't like my arithmetic
8 sometimes because they say GM would have to do it anyways. But
9 as we put these transactions together and our papers indicate
10 that the motion Your Honor already approved and this motion, in
11 some respects, are companion motions because we've been able to
12 negotiate with General Motors to provide up to 600 million
13 dollars of additional liquidity. Three hundred million of that
14 is through a change in payment timing in the first and second
15 quarters of next year. The balance is subordinated funding
16 from General Motors, up to 300 million dollars of it.

17 And so even if you believed, somehow, that the 200
18 million dollar basket in the A's was being crystallized and
19 that it was actually going to be used, and we provided -- in
20 the evidentiary record there are charts that show how that
21 trails off over time and just the passage of time reduces this
22 exposure -- If you look at that, even if you assume that was
23 going to be crystallized for the full amount worst-case basis,
24 we provided during this period 300 million dollars worth of
25 subordinated funding to the estate which is going to be used

1 for the benefit of maintaining this estate and maintaining the
2 value in this estate, which inures, first, to the DIP lenders.

3 And so while the arithmetic may not be perfect, in
4 Mr. Kirpalani's view or his client's views as he urges us to
5 do, the substance of the transaction, as a whole view, the
6 substance of this transaction is, I think, again compelling.
7 It provides a liquidity runway. The liquidity is coming from
8 people other than the DIP lenders. And it provides a series of
9 very specified agreements that during this accommodation period
10 the debtors would be obligated to do in order to continue to
11 earn the forbearance from the Tranche A and B lenders, the
12 required lenders, that have voted in favor of this.

13 And from a voting perspective, as Your Honor pointed
14 out, we have not altered the DIP credit voting mechanism. We
15 have, as to accommodation matters only, indicated, like for
16 example the milestone in February, we have adopted some
17 different voting mechanics which we're entitled, we believe, to
18 do under the construct of the agreement.

19 Your Honor, I think the only other matter that I
20 wanted to address today, briefly, and we did it in the cross
21 examination or the redirect of Mr. Sheehan is the subject of
22 somehow that the company is not using appropriate business
23 judgment in authorizing the payment of fees. And the fees that
24 we're paying in connection with this accommodation agreement
25 are about half, a little less than half, of what we had been

1 paid in the context of an extension. The truth is --

2 THE COURT: You mean what you've previously paid?

3 MR. BUTLER: Yes. The truth is that we have paid
4 hundreds of millions of dollars to our DIP lenders, including
5 the Tranche C members, over the course of the last two and
6 half, three years as we have entered into the DIP and then
7 continued to extend the DIP, we have paid substantial fees.
8 And in each of those cases we have paid arranger fees. I think
9 arranger fees, from my experience Your Honor in this district
10 and elsewhere, are usual and customary in these large
11 transactions. They tend to go to the folks at the top of the
12 book in terms of -- and they are negotiated. We typically --
13 what we do is sit down with the lead arranger and we negotiate
14 a fee for the lead arranger and then a bucket or basket of fees
15 to be used as needed in connection with the syndication and
16 with procuring consents or whatever else needs to be done to
17 affect the transaction. And we worked with the agent about how
18 we should in fact spend the money.

19 As Your Honor knows from the record here,
20 particularly Mr. Sheehan's supplemental declaration, we did not
21 spend all the money we agreed to spend with the lead arranger
22 here, in terms of arranger fees. We were able to negotiate
23 what we needed to get done to be able to get this agreement
24 completed and presented to Your Honor for less than the amount
25 we originally had estimated. But there is nothing that is

1 unusual or not customary or somehow undue, inappropriate, in
2 connection with the payment of arranger fees in these economic
3 transactions. They're done all the time.

4 I guess, on behalf of a company and an issuer I'd
5 love to have a market where they weren't. I would, as an
6 issuer's counsel, applaud that market, but I haven't found it
7 yet. And while Mr. Kirpalani made some comments about the fees
8 that his clients did not request, and I'm certainly not going
9 to discuss settlement negotiations on this record, but I
10 suspect before we are done in this case Mr. Kirpalani's clients
11 will be seeking fee compensation from this Court. But that, I
12 think, today is not for today but I did note Mr. Kirpalani's
13 statement on the record about that.

14 Unless Your Honor has specific questions, I think
15 we'd otherwise rely on our papers.

16 THE COURT: What in the record would support my not -
17 - I'm sorry. What in the record would support my ordering that
18 the ten day stay, under 6004(g) shouldn't apply?

19 MR. BUTLER: There are two reasons, Your Honor, in
20 the record. One, and they're both in Mr. Sheehan's declaration
21 and in the record. One is that the accommodation agreement
22 itself requires an unstayed order be entered and be done by
23 December 4th. We were able to extend that date.

24 THE COURT: But an unstayed -- I read that to mean
25 it's not been enjoined as opposed to -- I mean the Rules say

1 what they say.

2 MR. BUTLER: I understand. I'm not sure that's what
3 was intended, Your Honor, by that provision because we tried to
4 negotiate a later date. And the other point of it is, and the
5 one that I think is important I made it in my comments at the
6 beginning, and that is that we are here, primarily, to provide
7 stability for this case and a record upon which our
8 administrative creditors can continue to support the company.

9 We already have, right now we're dealing with our
10 trade creditors who have shipped goods to us who have payments
11 due later this month and who we're asking to ship goods to us
12 now that will have payments due in January. My own belief,
13 Your Honor, is that there is a substantial risk to the estate,
14 and Mr. Sheehan, I think, discussed in his declaration, that we
15 need to have this order affective and be able to get it out to
16 our administrative creditors who provide ordinary course
17 commercial credit to the company in order to not have a
18 destabilization of that support.

19 THE COURT: Well I guess the question I have on that
20 is, as you pointed out, the DIP lenders are not providing the
21 liquidity here. What's happening is forbearance. So it's not
22 as if you're waiting for a slug of credit to come in tomorrow.
23 I would think that if a --

24 MR. BUTLER: But we are.

25 THE COURT: Well --

1 MR. BUTLER: I mean, that's the point. What's
2 happening here is we have an environment where our suppliers --

3 THE COURT: Oh no, I understand your suppliers are
4 providing the credit.

5 MR. BUTLER: Right.

6 THE COURT: But they would see that I've entered the
7 order, if I choose to enter the order. They'll see that I've
8 approved it. Congress said there should be a ten day waiting
9 period unless the Court, for cause, orders otherwise but the
10 order's there.

11 MR. BUTLER: Right.

12 THE COURT: And to be actually stayed on appeal, for
13 example, the appellants would have to establish the basis for a
14 stay, which would probably include a bond. So it just seems to
15 me that the message that would be sent to the suppliers is that
16 you would have a forbearance agreement that's actually been
17 approved.

18 MR. BUTLER: And you would have people ship to the
19 company during the stay period in the hopes that --

20 THE COURT: Yes.

21 MR. BUTLER: -- it all works out?

22 THE COURT: But when you say it all works out, it's
23 not as if the order isn't entered and doesn't exist. It's that
24 Congress has put -- the whole point of 6004(g) is to end some
25 of the pressure because of mootness in connection with sales

1 and the like. Here it's forbearance as opposed to providing
2 new credit. So I'm just not sure why they shouldn't be allowed
3 to have their ten days to take a more reasoned approach to
4 whatever rights they have as the people who lost on a contested
5 matter.

6 MR. BUTLER: Your Honor, first of all I think the
7 accommodation agreement, as you indicated, has a number of
8 agreements. It's not just forbearance; I might have wished
9 that it would have been. But it has a variety of transactions
10 that we need to undertake as a result of implementing the
11 accommodation agreement. But it's tied --

12 THE COURT: Well, what are they?

13 MR. BUTLER: There's a whole bunch of things we do
14 when we close the accommodation agreement, Your Honor. There's
15 a whole bunch of covenants we have to provide. We have to
16 start putting up cash collateral. We have to start doing a
17 series of things that we will have to do. The Tranche A
18 commitments expire immediately.

19 Under the terms of the accommodation agreement, what
20 we negotiated with the required lenders, is that the Tranche A
21 commitments expire as soon as the agreement becomes effective.

22 THE COURT: Well, what does that mean under 6004(g)?

23 MR. BUTLER: Well, Your Honor, as I've always read
24 6004(g) all the debtor is required to do is to demonstrate
25 cause. Having someone say please don't do it, Judge, is in

1 opposition to the case the debtors have put on.

2 THE COURT: Generally speaking, unless it's an
3 emergency, people who put up an objection should have the right
4 of that ten days, I think. Maybe I'm missing something in the
5 agreement but this does not seem to me to be the type of
6 situation where the debtor is facing a business deadline that
7 requires a closing of a transaction to get cash in or to get
8 rid of a white elephant.

9 MR. BUTLER: Your Honor, I think it's accurate to say
10 that the transactions under the accommodation agreement can be
11 implemented ten days from today as opposed to tomorrow. I also
12 believe that the value of the estate will be maximized if the
13 order is entered tomorrow. And I have always read 6004(g)
14 cause to be broadly defined, not transactionally limited. And
15 it seems to me that the Court, in light of the uncontroverted
16 testimony that Mr. Sheehan has given in his declarations, it
17 seems to me that the company has demonstrated very good cause
18 about getting this liquidity runway out there and clear and
19 something people can rely upon in order to be able to provide
20 us the support we need right now.

21 THE COURT: I wouldn't create -- I don't think one
22 should have the impression that you can't rely upon it. If I
23 issue an order, it's an order. I don't think Congress meant
24 that you can't rely upon something; it just said that you have
25 to have ten days to --

1 MR. BUTLER: I think I've said all I can say about
2 this without creating more of a problem.

3 THE COURT: All right.

4 MR. BUTLER: I think I've described the exigencies
5 that the company has and it seems to me that if Your Honor is
6 inclined to grant the relief, the estate is best served by
7 granting the relief immediately.

8 THE COURT: Okay.

9 MR. BUTLER: Thank you, Your Honor.

10 THE COURT: Any brief response? Nothing that shocked
11 you that you feel you have to --

12 MR. KIRPALANI: I can do it from here, Your Honor,
13 just to save time.

14 THE COURT: Okay.

15 MR. KIRPALANI: It's not that anything shocked me,
16 but a couple of things. First, I think this is important to
17 Your Honor's ruling, 7.01, and I know we've talked about this
18 during my argument but I'm not sure I made the point clearly
19 enough, 7.01 by its plain terms does not permit the required
20 lenders to direct the agent not to exercise remedies. What
21 7.01 says is that upon an event of default the agent may or the
22 required lenders shall -- I'm sorry, or at the direction of the
23 required lenders the agent shall exercise each one of them is a
24 punishment to the debtor. Each one of them does something
25 damaging to the debtor, right? The first one to cash

1 collateralize LC's, I'm going from memory but Your Honor gets
2 the point.

3 The forbearance concept, although Mr. Butler very
4 eloquently talks about how this was all part of the grand
5 scheme of the credit agreement actually is missing. Now, I
6 think Your Honor understands this to be more of an argument as
7 to what's implicit as opposed to explicit, but I think that's
8 an important thing because I want to make sure Your Honor
9 understands our position. Which is, 7.01, to the extent it's a
10 limitation on remedies or a limitation on the lenders' rights
11 in Section 10.07 says all rights are cumulative, it should be
12 construed narrowly not broadly as Mr. Butler prefers.

13 And Your Honor, the other thing is with respect to
14 the DIP order. I took another look at it. Your Honor had
15 asked about 13(b) as a purge to 13(a). And 13(b), Your Honor,
16 if we just take a look at it, all it says is unless all DIP
17 obligations have been paid in full the debtor shall not seek,
18 and it shall be an event of default and a termination of the
19 right to use cash collateral to seek, modifications or
20 extensions unless permitted by the administrative agent. It's
21 not a provision that confers rights.

22 THE COURT: What about their "unless" language:
23 Unless the administrative agent says otherwise?

24 MR. KIRPALANI: All that says is that that does not
25 cause an immediate event of default and termination of cash

1 collateral usage. It doesn't confer rights on the agent. All
2 it says is this will -- if the debtor does X, Y or Z it's an
3 immediate event of default or it's an immediate termination of
4 the use of cash collateral unless the agent has agreed to it.
5 And we're not arguing that this is an immediate event of
6 default. We're not arguing that this is a termination of cash
7 collateral. That is happening anyway on December 31st, Your
8 Honor. We're not arguing that that's what applies here.

9 Those are the only two points I wanted to make,
10 Judge.

11 THE COURT: Isn't it implicit that if the debtors are
12 contemplating an event of default that they get the prior
13 written consent of their agent or try to, to modify the order?

14 MR. KIRPALANI: They are not -- they're specifically
15 not waiving the event of default.

16 THE COURT: But they are seeking a modification of
17 the order.

18 MR. KIRPALANI: All I'm saying is this is not -- in
19 my reading, Your Honor, it's not an empowering provision of the
20 DIP order it's a restricting provision of the DIP order as to
21 what the debtors can and can't do. It says the debtors cannot
22 -- it will automatically cause an event of default and
23 termination of cash collateral usage if it seeks to do
24 something without the consent of the administrative agent.
25 That to me does not mean that the administrative agent and the

1 debtors can write the prior paragraph, (a), out of the order.

2 THE COURT: You don't think that it means, in that
3 clause, "any modifications or extensions of this order without
4 prior written consent of the agent," you don't think that means
5 that the prior written consent of the agent can lead to a
6 modification of the order?

7 MR. KIRPALANI: I think, Your Honor, it has to be
8 read next to (a). It is a conferring right. The whole Section
9 (b) is what the debtors can't do and shall not seek to do
10 because if they do it will be an event of default and an
11 immediate termination of cash collateral.

12 THE COURT: I agree with that, but, again, there's an
13 exception.

14 MR. KIRPALANI: I understand, Your Honor. Our
15 interpretation of this is that that exception does not swallow
16 paragraph (a).

17 THE COURT: So what is the agent supposed to be
18 consenting to?

19 MR. KIRPALANI: It is things that are otherwise
20 permitted by the order, Your Honor or permitted by the credit
21 agreement.

22 THE COURT: Well why would you need their consent
23 then?

24 MR. KIRPALANI: Your Honor, it is written with "any
25 modifications or extensions of this order." I don't read any

1 modifications or extensions of this order to mean priming liens
2 and things of that nature.

3 THE COURT: But that's the most important provision
4 of the order. I mean, that's what you're relying on, is that
5 provision.

6 MR. KIRPALANI: My reading of it, Judge, and I
7 understand if you're disagreeing with me but for the record my
8 reading of this -- this is not carte blanche to the agent to go
9 ahead and prime.

10 THE COURT: Oh no. The agent has to still comply
11 with the credit agreement, obviously.

12 MR. KIRPALANI: Okay.

13 THE COURT: The agent's not going to willy-nilly just
14 say you can change the order. The agent only exists pursuant
15 to the authority given to it under the credit agreement. Its
16 powers are only found there.

17 MR. KIRPALANI: I appreciate your explanation, Your
18 Honor. I just think that (a) and (b) read together, (a) is a
19 much stronger right and (b) is just a limitation on what the
20 debtor can do.

21 THE COURT: Okay.

22 MR. KIRPALANI: Thank you, Your Honor.

23 THE COURT: Well, I'm going to take a brief break.
24 Do you have something to say?

25 MR. FLYNN: No, Your Honor.

1 THE COURT: You're not going to waive one of those
2 fees?

3 MR. FLYNN: No, I just wanted to talk to Mr. Butler
4 about something, if we can just have one minute.

5 MR. KIRPALANI: Judge, I'm sorry. One thing I wanted
6 to mention, I don't think any of the objectors has seen a
7 proposed form of the order. And that's something, depending on
8 how Your Honor rules, we certainly want to --

9 THE COURT: I think there was a fairly plain vanilla
10 form that was attached to the original motion.

11 MR. KIRPALANI: Okay.

12 THE COURT: Yes, there was one. It's DIP
13 accommodation order.

14 MR. KIRPALANI: Okay. Thank you, Your Honor.

15 THE COURT: It's fairly brief, eight pages.

16 MR. FLYNN: Your Honor, I thought maybe Mr. Butler
17 and I could settle something outside.

18 THE COURT: You should state who you are for the
19 record.

20 MR. FLYNN: My apologies Your Honor. I'm Michael
21 Flynn on behalf of the administrative agent, from Davis Polk &
22 Wardwell.

23 I rise only, Your Honor, to address the issue of the
24 stay that you were discussing with Mr. Butler. If you look at
25 paragraph 35 of the accommodation agreement there is a

1 provision in there, conditions to effectiveness, that talks
2 about the accommodation agreement becoming affective under
3 certain conditions. And (iv) deals with the entry of this
4 Court's order and it also mentions that that order shall not
5 have been "reversed, stayed or vacated." So I just wanted to
6 point that provision out to Your Honor. The administrative
7 agent hasn't had a chance to look at the Rule and consider the
8 operation of that.

9 THE COURT: I view those types of provisions as
10 things where someone has actually persuaded a Court to stay, as
11 opposed to a statutory stay, which is in the Bankruptcy Rules.

12 MR. FLYNN: Understood. That was the point, Your
13 Honor. I just rise to say the administrative agent hasn't
14 decided whether it views that the same way and whether or not
15 it would require a waiver from the people who have agreed to
16 enter the --

17 THE COURT: When you look at the other words that are
18 in that string, they all have to do with some court taking an
19 action: vacating, staying, etcetera.

20 MR. FLYNN: I appreciate Your Honor's interpretation
21 of it. I just wanted the administrative agent's position to be
22 clear on the record, that we haven't yet formed a view as to
23 whether or not the conditions to effectiveness will have been
24 met if the operation of the Rule applies and you do not grant
25 Mr. Butler's request to waive that application of the Rule.

1 THE COURT: Okay.

2 MR. FLYNN: All right.

3 THE COURT: I'm going to take a break until --
4 effectively with all these people five minutes doesn't really
5 work so until 3:00 and then I'll rule.

6 (Recess from 2:38 p.m. until 3:03 p.m.)

7 THE COURT: All right. I have before me a motion by
8 the debtors-in-possession for approval of their entry into an
9 accommodation agreement, which, in its original form, was
10 attached as an exhibit to the debtors' motion but that has
11 since been modified so that what I am currently asked to
12 approve is the form of the accommodation agreement that was
13 filed with the Court on November 26th.

14 The accommodation agreement is clearly an agreement
15 entered into by the debtor with respect to the use of its
16 property that is out of the ordinary course of business and
17 therefore requires approval under Section 363(b) of the
18 Bankruptcy Code.

19 In addition, as the five objectors to the debtors'
20 motion have argued, the debtors' entry into the accommodation
21 agreement raises the issue of the debtors' contractual
22 authority to enter into the agreement and the objectors'
23 rights, even assuming that the debtors have authority to enter
24 into the agreement as secured debtor-in-possession lenders.

25 The Court issued an order approving post-petition

1 financing and authorizing the debtors to refinance secured
2 post-petition financing and prepetition secured debt on January
3 5, 2007, and I'll refer to that as the "DIP order". Among
4 other things, the DIP order provided for, as its title stated,
5 a roll-up of the debtors' prepetition secured debt facility, in
6 the context of a refinancing of the debtors' post-petition
7 facility, into a third-priority so-called "Tranche C" post-
8 petition facility. In other words, the prepetition rights of
9 the debtors' secured lenders were altered by the DIP order,
10 which, pursuant to its terms, turned them into -- or turned
11 their claims into -- post-petition superpriority unsecured
12 claims.

13 The DIP order authorized the debtors' entry into a
14 DIP facility agreement, and both the agreement and the order
15 have subsequently been amended twice. The primary amendment,
16 or at least the amendment that is most relevant to the matter
17 before the Court this afternoon, is an extension -- or was an
18 extension of the maturity date of the DIP loans, including the
19 rolled-up Tranche C loans. Most recently, that maturity date
20 was extended to December 31, 2008, as required by Section 10.09
21 of the amended and restated DIP facility agreement. That
22 extension of the maturity date required the lenders' unanimous
23 consent, that is, the unanimous consent of the Tranche A,
24 Tranche B and Tranche C lenders.

25 Because of, it appears to me, the turmoil in the

1 credit markets, the debtors have not been able over the last
2 few months to obtain either commitments for exit financing that
3 would enable them to emerge from Chapter 11 before the December
4 31st maturity date or to obtain a refinancing of the existing
5 DIP agreement. This is, I imagine, not only somewhat
6 mysterious to me but to most of the debtors' constituents since
7 it appears to be undisputed that the debtor makes critical
8 parts for a critical product, meaning the automobiles
9 manufactured by OEMs throughout the world, including in the
10 United States. Nevertheless, the credit markets appear to
11 remain seized up and unable to evaluate the underlying credit
12 characteristics of companies like Delphi, and, consequently,
13 the debtors have had to consider their options in the light of
14 the oncoming maturity of their DIP loan.

15 They attempted to obtain unanimous consent, again,
16 for an extension of the maturity date, which would take them
17 into a time when they would reasonably hope that the credit
18 markets would be functioning rationally or smoothly and/or that
19 some other source of credit support for their key customer or
20 customers would become available. However, they were advised
21 by the agent for the DIP facility, JPMorgan Chase, that it was
22 unlikely that they would receive, this time around, unanimous
23 consent for an extension of a maturity date. The debtors have
24 therefore, instead, negotiated the accommodation agreement,
25 which, in effect, acknowledges the forthcoming maturity of the

1 debtor-in-possession loan facility but provides for, under the
2 conditions stated therein, forbearance from exercising remedies
3 under the DIP credit agreement and DIP order.

4 Pursuant to their interpretation of the DIP credit
5 agreement, which was also an intercreditor agreement setting
6 forth the agreements between and among the three tranches
7 covered by the DIP credit agreement and the DIP order, as to
8 their priorities and rights in the event of a default -- the
9 debtors contend that they have the contractual right to enter
10 into the accommodation agreement provided that the so-called
11 "required lenders" vote in favor of the accommodation
12 agreement. It is uncontroverted that, as of the applicable
13 voting date on the modified accommodation agreement, 68.37
14 percent of the Tranche A and B lenders have confirmed or
15 reaffirmed their agreement to abide by the terms of the
16 accommodation agreement, which percentage not only equals,
17 under the definition section, the defined term "required
18 lenders", but also exceeds the two-thirds amount necessary,
19 arguably, for certain amendments to the DIP credit agreement.

20 There have been five objections to the motion, four
21 on behalf of various Tranche C lenders, although it has been
22 represented to me that some of the members of the so-called
23 "Tranche C collective" have since consented to the
24 accommodation agreement, as well as one group of Tranche A and
25 B lenders, although, again, it's been represented that some

1 parties within that group have consented to the accommodation
2 agreement. The objections essentially raise three points. The
3 first is that the debtors and the required lenders lack the
4 contractual authority to enter into the accommodation agreement
5 and thereby limit the remedies and rights of DIP lenders who
6 have not agreed to the accommodation agreement; secondly, that
7 the DIP order and secured lenders' right to adequate
8 protection, under Sections 361 and 363 of the Bankruptcy Code,
9 preclude the debtors' entry into and performance under certain
10 aspects of the accommodation agreement. And the third
11 objection is that even if the debtors have authority,
12 contractually and legally, to enter into the accommodation
13 agreement, the debtors' particular exercise of that authority
14 here is not a valid and legitimate and proper exercise of their
15 business judgment.

16 Let me address those objections in order. The
17 agreement, that is, the DIP credit agreement, was negotiated at
18 arm's length by sophisticated parties who not only were
19 negotiating with the debtor but also negotiating mindful of the
20 intercreditor aspects of the agreement. Under Section 10.06,
21 the agreement is governed by the law of New York, except where
22 federal bankruptcy law applies. The parties also submitted to
23 the Court an extensive forty-page DIP order in January, which
24 has subsequently been modified by orders of fewer pages but
25 that reflect an equally sophisticated and arm's length

1 negotiation and documentation of the lender parties' rights,
2 both against the debtor and inter se.

3 I have reviewed the DIP agreement carefully in light
4 of the parties' arguments, and I conclude that the debtors do
5 have the authority under the DIP agreement to enter into the
6 accommodation agreement. I say that first in light of Section
7 7.01 of the DIP agreement, which covers and prescribes the
8 parties' rights upon the happening and continuance of an event
9 of default. Specifically, it covers not only events which
10 become events of default for occurrences where the amount due
11 under the agreement may be accelerated but also specifically
12 default in the principal -- in the payment of the principal --
13 of the loans or reimbursement obligations or cash
14 collateralization and respective letters of credit when and as
15 the same shall become due and payable, whether at the due date
16 thereof or at a date fixed for prepayment thereof or by
17 acceleration thereof or otherwise. I.e., the default
18 provision, Section 7.01, covers an event of default upon the
19 expiration of the maturity date when, as provided in Sections
20 2.13 and 2.28, the loans become due and payable in full.
21 Section 2.28 expressly subjects the payment provision upon
22 maturity, among other payment obligations, to the provisions of
23 Section 7.01. Section 2.13 does not. However, there is no
24 other provision of the agreement dealing with rights in respect
25 of an event of default, including a payment default upon the

1 maturity of the loan, except Section 7.01.

2 Section 7.01 then goes on to specify that, "Under
3 such circumstances, the administrative agent may and, at the
4 request of the required lenders, shall", skipping ahead to (v),
5 "exercise any and all remedies under the loan documents and
6 under applicable law available to the administrative agent and
7 the lenders." I believe that under New York law, having been
8 given the right that I just quoted, the administrative agent,
9 in its discretion and mandatorily at the request of the
10 "required lenders," has the right to exercise such remedies or
11 forbear in respect of such remedies as a matter of contract
12 under the DIP credit agreement, which, I believe, is what it is
13 doing, having been so instructed, in the accommodation
14 agreement.

15 The objectors contend that, given the anticipated
16 maturity of the loans at the end of this month, they
17 individually have the right to act to enforce Delphi's payment
18 obligation, but I conclude that the agreement itself does not
19 provide them with that right. And under New York law, the
20 remedy provision of the agreement provides, instead, that right
21 to be exercised by the agent, either in its discretion or at
22 the direction of the required lenders. Therefore, I believe
23 that, in entering into the credit agreement or by purchasing
24 Tranche C or A or B loans, each DIP lender agreed or knew that
25 it would be subject to such a limitation on its right to act

1 unilaterally to, for example, sue the debtor for breach of the
2 DIP agreement. I believe this conclusion is directly supported
3 by the recent decision of the New York Court of Appeals in Beal
4 Savings Bank v. Sommer, 8 N.Y.3d 318, where a particular lender
5 sought to sue for breach of contract, and the Court of Appeals,
6 construing a remedies provision quite similar to Section 7.01,
7 concluded that that provision precluded the individual
8 creditor's exercise of its breach of contract remedy. The
9 Court so held even though the forbearance by the required
10 lenders in that case had a "similar effect" to an action under
11 the credit agreement that would have required unanimous
12 approval. Clearly, the Court of Appeals was aware of the
13 argument, which is also made here by the objectors, that the
14 remedies provision did not expressly state that individual
15 lenders were prohibited or precluded from exercising their own
16 remedies. I say that because the dissent of Judge Smith makes
17 that very point and states, in dissent, that "a bank that lends
18 money to a borrower and is not repaid is entitled to sue to
19 gets it money back." Notwithstanding that view, argued
20 cogently by Judge Smith, the majority concluded that the remedy
21 provision, in light of the intercreditor nature of the
22 underlying agreement, did, in fact, do just that, i.e.,
23 precluded the individual lender from suing to get its money
24 back.

25 The objectors have pointed to a footnote, footnote 3,

1 in the Beal Bank decision, which suggests that, for the future,
2 parties should expressly state their intention with regard to
3 whether remedies are to be precluded or not. But just as the
4 parties in Beal Bank did not do so, and the Court concluded
5 that under the law of New York the agreement should be read to
6 have that preclusive effect, it seems to me that, in the
7 absence of declaring their intention, the same logic would
8 apply here.

9 It also appears to me that, having been accorded the
10 right to exercise remedies, including in respect of a default
11 of payment on the maturity date, the agent, at the direction of
12 the required lenders, also has the authority either to
13 compromise or to forbear in respect of those remedies, except
14 as expressly precluded by the agreement, and that the
15 forbearance here is not expressly precluded by the agreement.
16 See *In re Delta Airlines, Inc.*, 370 B.R. 537, 548 through 9
17 (Bankr. S.D.N.Y. 2007), affirmed 374 B.R. 516 (S.D.N.Y. 2007).

18 The objectors point to Section 10.09 of the DIP
19 credit agreement, which is the provision dealing with
20 amendments, modification and waivers, and note, which the
21 debtor does not dispute, that under that provision, although
22 most provisions of the DIP credit agreement may be amended,
23 modified or waived at the instruction of the required lenders,
24 an extension of the final maturity date requires unanimity.
25 They state that, for all practical purposes, the final maturity

1 date is being extended here by the forbearance on exercising
2 remedies and, therefore, that the debtors' entry into the
3 accommodation agreement and the agent's and the required
4 lenders' agreement to forbear is unavailing. I believe there
5 are two problems with this argument. First, the accommodation
6 agreement does not, by its terms, extend the maturity date --
7 and this is not mere verbiage. The consequences of the
8 nonextension of the maturity date have a material economic
9 effect on the debtor. The Tranche A commitment terminates,
10 interest accrues at a higher rate and the debtors lose their
11 LIBOR interest option, and the debtor must cash-collateralize
12 letters of credit that would otherwise not require such cash
13 collateralization. Secondly, as Chief Judge Kaye pointed out
14 in Beal Bank, the fact that forbearance has a similar effect to
15 extension is insufficient to override the parties' agreements
16 with regard to collective action to enforce their respective
17 rights under the DIP credit agreement.

18 It's also suggested that, in addition to having the
19 effect of extending the date by which the debtors would
20 actually have to pay under the DIP agreement, the accommodation
21 agreement also violates the DIP credit agreement and the DIP
22 order by recognizing the debtors' grant of an additional 200
23 million dollars of -- or acknowledgment of an additional 200
24 million dollars of secured debt for outstanding hedging
25 obligations. The debtors have argued that they have the right,

1 in fact, the duty, to extend the lien under the DIP order at a
2 Tranche A priority to cover such obligations. But whether or
3 not they do have such right or duty, I believe that under
4 Section 10.09, with the consent of the required lenders, they
5 have the ability to amend the DIP credit agreement to do so.
6 It is not -- such action is not within the limited group of
7 actions that require either unanimous or additional consent.
8 It is argued that the provision (v) -- I'm sorry, in (iii)(c)
9 requires such consent to amend or modify the uppercase
10 "superpriority claim" status of the lenders contemplated by
11 Section 2.25 of the DIP credit agreement. However, the defined
12 term "superpriority claim" expressly, in the definitions
13 section of the DIP credit agreement, pertains to just that, the
14 administrative claim priority, and does not refer to the lien
15 priority or the lien rights of any particular DIP lender.

16 It was argued also that modifications of the
17 borrowing base are provided for in the accommodation agreement
18 and accordingly require the consent of a supermajority class.
19 However, I believe it is acknowledged that the 68.37 percent
20 vote gets over that hurdle, if such a hurdle, in fact, exists.

21 Consequently, I believe that, as I said before, the
22 debtors, in fact, do have the right, assuming they get the
23 requisite consents that they have received, in fact, here, to
24 enter into the accommodation agreement and obtain the
25 forbearance of the DIP lenders. This is a different situation

1 than, again, an amendment of the extension date -- I'm sorry,
2 an extension of the maturity date by amendment or modification
3 or waiver. I, therefore, do not find applicable or relevant
4 Citadel Equity Fund Ltd. v. Aquila, Inc., 371 F.Supp.2d 510
5 (S.D.N.Y. 2005), which involved a waiver. Indeed, it seems to
6 me that, just as in that case, the existence of a payment date
7 that could not be waived triggered certain rights, the
8 existence of that date here triggers certain rights, i.e., the
9 right to default interest at a non-LIBOR rate and the other
10 rights that I have specified, where there is no forbearance,
11 nor could there be forbearance, as well as rights upon which
12 there can be forbearance, including the right to demand and
13 obtain, either by foreclosure or by simple pursuit of a breach
14 of contract action, payment through judgment and enforcement.

15 It's also argued that the DIP order precludes the
16 debtors from including within the Tranche A priority lien the
17 additional 200 million of potential hedging liabilities. The
18 DIP order clearly provides that no claim or lien having a
19 priority superior to or pari passu with those granted by this
20 order to the agent of the DIP lenders shall be granted or
21 allowed only while any portion of the financing or the
22 commitments or the DIP obligations remain outstanding. That's
23 in paragraph 13(a).

24 However, it also provides, in paragraph 13(b), that
25 the debtors shall not seek, and it shall constitute an event of

1 default, or if there is entered, any modification of this
2 order, without the prior written consent of the agent. It
3 seems clear to me that by including the phrase "without the
4 prior written consent of the agent", the DIP order acknowledged
5 the ability of the agent, and the requirement that the agent,
6 in fact, honor the instructions of the required lenders, under
7 the DIP agreement if they choose to amend the DIP agreement and
8 that parties entering into the DIP agreement or purchasing a
9 DIP loan were reasonably on notice of that possibility.

10 That also, I believe, addresses the second objection
11 by the objectors, which is that the Bankruptcy Code entitles
12 them to adequate protection of their lien interests given the
13 fact that they, as Tranche C lenders, and, I suppose, those
14 Tranche B lenders in the A/B lender group, as well, of
15 objectors, would be primed by the additional amount of hedging
16 debt included within the priority of the Tranche A lien. One
17 can certainly read Sections 361 and 363 of the Bankruptcy Code
18 as providing for a requirement of adequate protection not only
19 to a prepetition lender but also to a post-petition lender.
20 However, in this circumstance, where an agreement which
21 includes, as among its primary features, an intercreditor
22 agreement contemplates the very thing that is argued to me as
23 giving a right to adequate protection and contemplates that
24 thing being done, notwithstanding the desire of a lender that
25 it not be done, I don't see how that lender can state that it

1 has not consented in advance to such action and, therefore,
2 that it cannot contend that it is therefore entitled,
3 notwithstanding its earlier consent, to adequate protection.

4 The debtors also point out that they have,
5 notwithstanding their belief that they don't need to, included
6 in the accommodation agreement various provisions that, in
7 effect, offset the potential risk to the objectors entailed by
8 being primed by the extra 200 million of hedging obligations
9 and, in fact, arguably do more than offset that risk. Those
10 include various commitments with regard to increasing the
11 collateral package for all the lenders to cover equity in
12 foreign subsidiaries, agreements on the limitation of liens on
13 foreign collateral, a lien on litigation proceeds, various
14 covenants, approximately eighty million dollars in pay-downs,
15 and the like. In addition, the debtors point out that hand in
16 glove with the accommodation agreement is an agreement by GM,
17 their largest customer, pursuant to which GM would be providing
18 an additional 300 million of funding subordinate to the
19 lenders' claims, as well as acceleration of trade payments to
20 the tune of 300 million, and that, were I to conclude that
21 adequate protection was required here, such concessions in the
22 accommodation agreement would be more than sufficient to equate
23 to adequate protection for the impairment of the objectors'
24 liens.

25 The objectors have disputed the actual value of the

1 GM commitment but have not really addressed the other issues in
2 any detail, or the other concessions in any detail, or their
3 value. It does appear to me, though, that these concessions
4 have considerable value and are perhaps as difficult to value
5 in this context as the ultimate risk that the collateralization
6 of the extra 200 million of hedging obligations will ever have
7 an actual economic effect to the detriment of the objectors.
8 It does appear to me, however, that the blow of the amendment
9 has been considerably softened by the concessions and the
10 context of the accompanying GM agreement. However,
11 fundamentally I conclude that, given the specified rights of
12 the lenders, both against the debtor and among themselves under
13 the DIP credit agreement, it would not be appropriate to accord
14 to the objectors additional rights, which they had not
15 previously bargained for, when, in fact, they agreed in the DIP
16 credit agreement, and more specifically in the intercreditor
17 provisions of it, that this type of amendment could be entered
18 into.

19 That, I believe, leaves the last issue before me,
20 which is the issue of whether the debtors have exercised
21 appropriate business judgment in entering into the
22 accommodation agreement and, in particular, agreeing to the
23 concessions that they have agreed to in the agreement.
24 Fundamentally, the agreement is objected to on this ground on
25 the theory that, first, the debtors, if they stood up more

1 firmly to the counterparties to the hedging obligations, would
2 not have to provide for an additional 200 million of those
3 obligations to be subject to the Tranche A lien. The
4 consequences of the debtors being wrong on that decision,
5 however, i.e., playing chicken with the hedge fund
6 counterparties -- I'm sorry, the hedging counterparties, to my
7 mind, are very serious. Unlike the objectors, the hedge
8 fund -- the hedging counterparties -- cannot be locked in
9 place. They have not agreed in advance to accept limitations
10 on the exercise of their remedies to be paid a hundred cents on
11 the dollar in respect of an administrative claim, which is what
12 they would have, I believe, upon the maturity of the loan
13 occurring. In that event, they could demand payment and pursue
14 their rights against the debtors, just as any other
15 administrative creditor who has not limited its remedies can
16 do. Not only would the debtors' failure to make such payment
17 send exactly the wrong message to all of the parties who are
18 providing it with trade credit, but also it would, I believe,
19 start in motion a very risky set of events that could easily
20 lead to the conversion of this case in light of the failure to
21 pay administrative claims that are sought to be paid. Again,
22 the debtors could have played chicken with the hedging
23 counterparties, but the risks of doing so were quite large. In
24 contrast, they did not have to play chicken with the objectors
25 because of the provisions of the DIP credit agreement and DIP

1 order that I've already discussed.

2 Moreover, while it is true that the existence of 200
3 million dollars more of secured debt poses a risk to those who
4 are below that level, that risk is crystallized only ultimately
5 in a liquidation and, moreover, I believe, is subject to
6 considerable reduction with time through the actual maturity
7 date of the hedge contracts as opposed to the accelerated date
8 that would ensue if the hedging counterparties did not waive
9 their right based on the cross default provisions to terminate
10 the hedge or the swap.

11 Faced, then, with that choice and those potential
12 branches on the decision tree, I cannot fault the debtors'
13 business judgment for agreeing, as they have in the
14 accommodation agreement, with the parties whose agreement is
15 necessary to them. Frankly, I had more of an issue with the
16 accommodations that the debtors have extended to the parties
17 whose agreement, I believe, was not necessary, i.e., those who
18 don't fall into the "required lender" basket, including the
19 objectors. But I'm satisfied, given the amendments to the
20 accommodation agreement, which considerably reduced the out-of-
21 pocket accommodations or cash flow accommodations to such
22 parties, that were made in light of negotiations with GM and
23 others leading up to the amendment on the 26th, that I believe
24 the current concessions to all the lenders, including those
25 whose consent is not necessary, fall within the debtors'

1 business judgment.

2 I have also considered what I believe to be the last
3 business judgment issue raised by the objectors, which is the
4 amount of the fees paid for the negotiation of entry into the
5 accommodation agreement. Obviously, a debtor-in-possession
6 wants to pay as few fees as it can get away with. Similarly
7 obviously, I believe that in return for forbearance, as in
8 return for an amendment, a debtor-in-possession, or any
9 borrower but certainly a debtor-in-possession, will face the
10 need to pay fees to those who are, in fact, forbearing. Here,
11 the fees are consistent with fees that I approved in connection
12 with the prior amendments to the DIP facility. In fact, it is
13 represented to me, and without dispute, that they are
14 approximately one-half of the fees that were paid in connection
15 with the prior two amendments.

16 I conclude that fees not only for agreeing to an
17 extension but for assisting in persuading parties to forbear
18 and agree to forbearance are warranted. Indeed, more work is
19 needed for forbearance, in my mind, than for an extension.
20 Consequently, I believe that the fee for those who have agreed
21 to forbear is appropriate and also that the fees for those
22 parties who facilitated the accommodation agreement by
23 assisting the debtors in obtaining the requisite consents are
24 also warranted.

25 The last point covered by the parties is whether, in

1 fact, the debtors have shown sufficient cause for a waiver of
2 the automatic ten-day stay under Bankruptcy Rule 6004(g) of --
3 and I guess now it's (h), an order authorizing the use, sale or
4 lease of property. I am normally quite reluctant to authorize
5 the waiver of such provision where there has been any
6 meaningful objection to a request for the use of property out
7 of the ordinary course. Normally, I do so in cases where there
8 is an objection only where the debtor is expecting an infusion
9 of funds and seriously requires such an infusion. This
10 agreement is rather in the nature of a forbearance, as I've
11 said, instead of a new extension of credit or an agreement to
12 purchase, and, consequently, I don't see that fact pattern
13 here. The debtors have argued that it's important for their
14 other admin creditors, those who provide them on a day-to-day
15 basis with trade credit, to see that they very clearly have a
16 path well into 2009 to emerge from Chapter 11, notwithstanding
17 the maturity of the DIP loan at the end of this year. I
18 believe that my approval of their motion, as well as the
19 companion GM motion, does that and that limiting the objectors'
20 rights under Section -- or under Rule 6004 is not warranted in
21 light of that fact.

22 I have reviewed the provision of the accommodation
23 agreement that sets forth the conditions to its effectiveness,
24 and I note that in Section 33(iv) it provides that the order be
25 entered by the Bankruptcy Court in a form reasonably

1 satisfactory to the administrative agent on or before December
2 4th and that such order shall not have been "reversed, stayed
3 or vacated." I would have an issue with parties trying to
4 force the Court's hand by a provision to get around Rule
5 6004(g) absent a true showing of cause, but I don't need to
6 have those issues here because I simply don't construe the
7 language that I've just read as applying to Rule 6004(g).
8 Again, the phrase is "reversed, stayed or vacated". To my
9 mind, that very clearly contemplates an action by a court,
10 either reversing, staying, i.e., issuing an injunction to
11 prevent, or vacating the Bankruptcy Court order. That's
12 clearly not what 6004(g) does. Rather, I believe, it's
13 implicit in the entry of the order.

14 So, consequently, I don't find cause here to deem
15 Rule 6004(g) waived. I believe that the Court's approval of
16 the accommodation agreement provides a level of assurance to
17 the debtor's various constituents, including those providing it
18 with trade credit, that, in fact, the DIP lenders will not be
19 enforcing their rights under the DIP credit agreement, except
20 under the conditions that the debtor has negotiated in the
21 accommodation agreement, and that the debtor accordingly has
22 achieved the opportunity that it sought to access financing to
23 emerge from Chapter 11 in 2009.

24 The original motion had attached to it a form of the
25 order approving the accommodation agreement, and there were

1 some provisions of it that specifically referred to the DIP
2 order. I don't know if you've modified it in light of
3 modifications to the accommodation agreement since then, but
4 other than that, it seemed to me to be fine.

5 MR. BUTLER: Your Honor, we're reviewing the final
6 form of it with the administrative agent, counsel of the
7 administrative agent, okay, and I guess Mr. Bernstein wants to
8 make a comment.

9 MR. BERNSTEIN: Don Bernstein from Davis Polk &
10 Wardwell, on behalf of JPMorgan Chase. Your Honor, in light of
11 your ruling on 6004(g), we would like to include a decretal
12 paragraph in the order which says that the conditions to
13 closing in the document shall not be construed to have applied
14 to the stay under Rule 6004(g) unless the stay is extended
15 beyond that period --

16 THE COURT: Okay.

17 MR. BERNSTEIN: -- in 6004(g).

18 THE COURT: That's what I would have ruled if someone
19 raised that issue, so --

20 MR. BERNSTEIN: Okay.

21 THE COURT: -- that's fair.

22 MR. BERNSTEIN: Thank you, Your Honor.

23 THE COURT: Okay.

24 MR. SILVERSTEIN: Your Honor, may I be heard?

25 THE COURT: Yes.

1 MR. SILVERSTEIN: Paul Silverstein for M.D. Sass. We
2 obviously objected. Paragraph 13 of the proposed order
3 contains a 364(e) finding, which I think should be stricken
4 because this is not a loan. It's not an advancement of funds.
5 It's a forbearance agreement, as Your Honor characterized it.

6 MR. BUTLER: I think the objectors themselves
7 indicated in their argument in their papers that 364 was
8 implicated here.

9 MR. SILVERSTEIN: I didn't.

10 MR. BUTLER: And this is --

11 MR. SILVERSTEIN: I didn't, Mr. Butler.

12 MR. BUTLER: Maybe one of five.

13 MR. SILVERSTEIN: That's okay. It's the important
14 one that counts.

15 THE COURT: I'm looking for it. What paragraph did
16 you say?

17 MR. SILVERSTEIN: 13, Your Honor.

18 THE COURT: Well, my paragraph 12.

19 MR. SILVERSTEIN: Okay. I may not have the most
20 recent.

21 (Pause)

22 THE COURT: I don't know. I'll have to think about
23 that.

24 MR. SILVERSTEIN: Thank you.

25 THE COURT: Okay. As I often do when I give a fairly

1 lengthy bench ruling, I'll go over the transcript of the ruling
2 not only for typos but in case I mangled my grammar or I wanted
3 to say something else. And if that's the case and I change it,
4 I'll attach the amendment to my order or file it separately,
5 and that'll be my ruling as opposed to the transcript. But the
6 ruling won't change.

7 I will consider Mr. Silverstein's 364(e) point. As
8 often happens in these orders, it's said three different ways
9 in that paragraph, and it may be that a couple of the ways are
10 right and one of the ways is wrong. I don't know. I have to
11 look at it more carefully.

12 MR. BUTLER: Your Honor, we'll also submit the
13 proposed language for the decretal paragraph.

14 THE COURT: Okay, and you don't need to settle that
15 order, but you should copy the objectors in your e-mail to the
16 Court as well as the committee.

17 MR. BUTLER: We will. Thank you very much, Your
18 Honor.

19 THE COURT: Okay. Thank you.

20 ALL: Thank you.

21 (Proceedings concluded at 4:16 p.m.)
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I N D E X

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C E R T I F I C A T I O N

I, Esther Accardi, certify that the foregoing transcript is a
true and accurate record of the proceedings.

ESTHER ACCARDI

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Date: December 3, 2008